



Report Shareholders

Third Quarter 2003



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National Bank posts excellent results for the third quarter of fiscal 2003 and achieves all of its objectives PROCESSED.

SEP 26 2003

- Net income of \$162 million compared to \$26 million for the corresponding quarter of 2002
- Record earnings per share of 89 cents versus
 12 cents for the third quarter of 2002
- Two-fold increase in net income for Wealth Management over the corresponding period of 2002
- Excellent credit quality maintained

THOMSON FINANCIAL

MONTREAL, August 28, 2003 – National Bank of Canada reported solid net income of \$162 million for the third quarter ended July 31, 2003 compared to \$138 million for the previous quarter (an increase of 17%) and \$26 million for the corresponding quarter of 2002. In the third quarter of 2002, the Bank had recorded an impairment charge of \$112 million (after taxes) further to the revaluation of its investment in an information technology firm.

Excluding this charge, net income for the third quarter of 2003 was up \$24 million or 17% over the third quarter of 2002. Earnings per share were a record \$0.89 for the quarter versus \$0.73 for the previous quarter and \$0.12 for the corresponding quarter of 2002 (\$0.73 excluding the impairment charge, for an increase of 22%). Return on common shareholders' equity was 17.3% for the quarter compared to 14.8% for the previous quarter and 2.3% for the third quarter of 2002 (14.6% excluding the impairment charge).

All sectors contributed to the Bank's excellent third-quarter results, especially Wealth Management, which posted net income of \$21 million, for an increase of \$11 million or 110% over the corresponding quarter of 2002, owing to renewed trading by individuals and the contribution of Altamira. In relation to the previous quarter, net income at Wealth Management rose \$4 million or 24%.

Personal and Commercial recorded net income of \$86 million for the third quarter of 2003, up \$14 million or 19% over the previous quarter. Net income at Personal and Commercial for the corresponding period of 2002 was \$84 million.

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For the quarter ended July 31

		•	
	2003	2002	%
Net income			
Personal and Commercial	86	84	+2
Wealth Management	21	10	+110
Financial Markets	61	55	+11
Other	(6)-	(123)	
Total	162	26	+523
Earnings per share	\$0.89	\$0.12	+642
Return on common shareholders' equity	17.3%	2.3%	

For the nine months ended July 31

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	2003	2002	0/0
Net income			
Personal and Commercial	249	216	+15
Wealth Management	57	50	+14
Financial Markets	1.62	190	-15
Other	(2) -	(162)	
Total	466	294	+59
Earnings per share	\$2.50	\$1.47	+70
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Return on common shareholders' equity	16.6%	10.1%	

Net income at Financial Markets was \$61 million for the third quarter of 2003 compared to \$37 million for the previous quarter and \$55 million for the third quarter of 2002. Treasury's excellent performance and a slight rally in trading by institutional investors accounted for the rise in the sector's net income.

Commenting on these results, Réal Raymond, President and Chief Executive Officer, pointed out that National Bank has met, and in many cases exceeded, its target objectives. "I am very pleased with the Bank's strong performance since the start of the fiscal year," he stated. "The Bank continues to actively pursue its strategic priorities."

For the nine-month period ended July 31, 2003, net income stood at \$466 million, for an increase of \$172 million or 59% compared to the corresponding period of 2002 (up \$60 million or 15% excluding the impairment charge for an investment). Earnings per share reached \$2.50 for the period compared to \$1.47 for the corresponding period of 2002 (\$2.08 excluding the impairment charge). Aside from the impairment charge taken in 2002, the decline in the provision for credit losses was the main driver behind the strong increase in net income for the period.

As at July 31, 2003, specific and general allowances exceeded gross impaired loans by \$172 million compared to \$159 million as at October 31, 2002.

During the quarter, the Bank completed its normal course issuer bid for the repurchase of 9.1 million common shares.

Business Development

The Bank continued to ensure integration with its partners under the agreements concluded last year and to maximize the resulting business opportunities. In fact, following the distribution agreement signed in November 2002 with Investors Group, Great-West Life and London Life, the Bank's products are now available, under the Investors Group banner, through all of this company's offices across Canada. Great-West Life and London Life will also begin offering the Bank's products in the fall.

The Bank also finalized the integration of *Altamira Securities*, a brokerage subsidiary of Altamira, the fund manager and distributor it acquired in June 2002, with its own National Bank Discount Brokerage subsidiary. As of September 8, customers of this firm, which will now go by the name *Altamira Securities*, a *Division of National Bank Discount Brokerage*, will be able to take advantage of competitively-priced service featuring an attractive range of products and detailed statements of account, in addition to the support of a toprated team of representatives. The new *Altamira Securities* website will also offer customers a wealth of information and financial advice and allow them to carry out their transactions online.

In keeping with its strategy of making further inroads into its markets outside Quebec, on July 10, 2003, the Bank signed a new partnership agreement for the distribution of its banking products with MD Management Ltd., a subsidiary of the Canadian Medical Association. MD Management Ltd. is the only financial services organization dedicated to understanding and meeting the financial needs of Canadian physicians and their families. It has over \$14 billion in assets under management and serves tens of thousands of Canadian physicians. Under the terms of this 5-year agreement, Financial Consultants at MD Management will offer the Bank's complete range of products to their customers, thereby ensuring that all their financial needs are met

Lastly, a new team of account managers based throughout Quebec was set up in May to provide personalized advisory services to a group of business clients with deposits at the Bank. This initiative will enable us to foster closer ties with this lucrative clientele and to offer new products and services to these businesses as well as their managers.

For more information:

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Quarterly financial statements are available at all times on the National Bank of Canada website at www.nbc.ca/investorrelations.

Conference call on results for the third quarter of 2003

- A conference call for financial analysts will be held on August 28, 2003 at 1:30 p.m. Eastern time.
- Access by telephone:
 1-800-273-9672 or (416) 695-5806
- The conference call will be webcast live at www.nbc.ca/investorrelations
- The Report to Shareholders, supplementary financial information and a slide presentation will be available on the investor relations page of the National Bank's website shortly before the start of the conference call.

Recording of the conference call

- A recording of the conference call can be heard until September 4, 2003 by calling 1-800-408-3053 or (416) 695-5800. The access code is 1462970.
- A recording of the webcast will also be available on the Internet after the call at www.nbc.ca/investorrelations.

Management's Discussion and Analysis of Financial Condition and Results

The following text presents management's analysis of the Bank's financial condition and operating results as presented in the unaudited consolidated financial statements for the third quarter and for the nine-month period ended July 31, 2003.

Strategic Objectives

The National Bank published its strategic objectives for fiscal 2003 in its 2002 Annual Report. The table below compares these objectives with the results for the third quarter and the nine-month period ended July 31, 2003.

	Objectives	3 rd quarter results	First 9-month results
Growth in earnings per share	5% - 10%	22% (1)	20% (1)
Return on common shareholders' equity	14% - 16%	17.3%	16.6%
Tier 1 capital ratio	8.75% - 9.50%		9.5%
Dividend payout ratio	30% - 40%		32%
(1) Excluding the impairment charge	ge for an investment i	in 2002	

Analysis of Results

Operating Results

For the third quarter ended July 31, 2003, the National Bank earned net income of \$162 million, compared to \$26 million for the third quarter of 2002 (\$138 million if the impairment charge for an investment is excluded). Earnings per share were \$0.89 for the quarter versus \$0.12 for the corresponding period of 2002 (\$0.73 if the impairment charge for an investment is excluded). Return on common shareholders' equity rose to 17.3% for the third quarter of 2003 as against 2.3% for the quarter ended July 31, 2002 (14.6% if the impairment charge for an investment is excluded).

For the nine-month period ended July 31, 2003, the National Bank recorded net income of \$466 million compared to \$294 million for the same period of 2002, representing an increase of 59% (\$60 million or 15% if the impairment charge for an investment is excluded). At \$2.50 for the first nine months of fiscal 2003, earnings per share were up 70% versus \$1.47 for the corresponding period of 2002 (\$0.61 per share or 20% if the impairment charge for an investment is excluded). Return on common shareholders' equity rose to 16.6% for the ninemonth period ended July 31, 2003 versus 10.1% for the first nine months of 2002 (14.2% if the impairment charge for an investment is excluded).

Revenues

Total revenues for the third quarter of 2003 were \$851 million, an increase of \$194 million, or 30%, compared to \$657 million for the year earlier period.

Net interest income amounted to \$305 million for the third quarter of 2003, down \$41 million from \$346 million for the corresponding period of 2002. The decrease was primarily due to interest charges on index-linked deposits for which returns are tied to that of external traders. Revenues generated by the External Trader Program are recorded as income from trading activities and included with other income, while interest on deposits for which returns are linked to that of the External Trader Program are included with net interest income. This program's solid performance during the quarter accounted for the decline in net interest income for Financial Markets as well as part of the increase in income from trading activities. Moreover, net interest income for Personal and Commercial rose by \$17 million or 6% to \$316 million, mainly owing to the spread, which improved from 3.11% in the third guarter of 2002 to 3.24% this quarter.

Other income for the quarter totalled \$546 million as against \$311 million for the third quarter of 2002, up \$235 million. Capital market fees rose \$11 million as trading activity by both individual and institutional investors on capital markets picked up. Income from trading activities and gains on securities increased \$189 million to \$109 million. In the third quarter of 2002, the Bank had recorded a \$137 million impairment charge for an investment in a technology company. The remainder of the difference stemmed primarily from trading activities at National Bank Financial and Treasury, in particular, the External Trader Program. Income from trust services and mutual funds grew by \$14 million, or 37%, owing primarily to the addition of income from Altamira.

For the first nine months of 2003, total revenues amounted to \$2,459 million, for an increase of \$226 million, or 10%, over the same period in 2002. The rise was chiefly attributable to trading activities and gains on securities, in particular, the \$137 million impairment charge on an investment in 2002 and the solid performance of trading activities at Treasury and National Bank Financial, including the contribution of activities at Putnam Lovell.

Management's Discussion and Analysis of Financial Condition and Results (cont.)

Operating Expenses

Operating expenses for the third quarter of 2003 were \$558 million compared to \$508 million for the corresponding period of 2002. Salaries and employee benefits, representing \$325 million and 58% of operating expenses, increased \$46 million, mainly due to the acquisition of Altamira and the variable compensation at Treasury and National Bank Financial.

For the nine-month period ended July 31, 2003, operating expenses were \$1,635 million, up \$135 million, including \$93 million attributable to the acquisition of Altamira and Putnam Lovell. If the impact of acquisitions is excluded, operating expenses increased 3% compared to the same period of 2002.

Results by Segment

The revenues of each segment are presented on a taxable equivalent basis, i.e., they are grossed up to make the tax-exempt income earned on certain securities comparable with income from other financial instruments. An equivalent amount was added to income taxes. In addition, the provision for credit losses of each operating segment is based on expected losses which are calculated using statistical analyses. The difference between expected losses and actual losses is charged to the "Other" heading.

Personal and Commercial

Personal and Commercial posted net income of \$86 million compared to \$84 million for the corresponding period of 2002, which had been the best quarter of 2002 for this segment. Net interest income, which totalled \$316 million, rose \$17 million owing mainly to the spread, which went from 3.11% in the third quarter of 2002 to 3.24% this quarter. Other income was up by \$6 million to \$165 million, primarily attributable to commercial lending fees and insurance activities. Operating expenses for the quarter were \$295 million compared to \$273 million for the third quarter of 2002. Nearly 20% of the increase stemmed from investments required for new partnerships. Expected losses remained relatively stable at \$52 million for the quarter compared to \$53 million for the corresponding quarter of 2002.

For the first nine months of 2003, net income for Personal and Commercial amounted to \$249 million, up \$33 million or 15%. Net interest income was \$928 million, an increase of \$41 million, or nearly 5%, primarily due to the spread, which improved 12 basis points to 3.22% for the first nine months of 2003. Other income was up \$26 million, or almost 6%, to \$468 million chiefly owing to commercial lending fees and revenues from insurance and credit card activities. Operating expenses for the quarter were \$850

million, or \$30 million more than for the same period of 2002. The efficiency ratio improved, dipping from 61.7% for the first nine months of 2002 to 60.9% for the period ended July 31, 2003.

Wealth Management

Net income for the Wealth Management segment reached \$21 million for the third quarter of 2003, more than double that for the corresponding quarter a year earlier. Revenues amounted to \$166 million this quarter versus \$138 million for the same period of 2002, representing growth of 20%. The addition of \$15 million in revenues from Altamira as well as increased trading activity by individuals on capital markets accounted for the strong growth in income for this segment. Operating expenses for the third quarter were \$132 million compared to \$120 million for the same period of 2002. The increase was due to the addition of operating expenses from Altamira and variable compensation at the Bank's brokerage subsidiary.

For the nine-month period ended July 31, 2003, net income for Wealth Management amounted to \$57 million as against \$50 million for the same period a year earlier, up 14%. The contribution of Altamira, offset in part by lower brokerage activities, accounted for the growth during the period.

Financial Markets

For the third quarter of 2003, Financial Markets posted net income of \$61 million as against \$55 million for the same period of 2002, for an increase of \$6 million or 11%. Revenues for the quarter reached \$232 million, up \$30 million or 15%, primarily due to income from trading activities at both Treasury and National Bank Financial. At \$129 million, operating expenses rose by \$26 million compared to the third quarter a year earlier. Nearly half of the increase was attributable to variable compensation at Treasury and the Bank's brokerage subsidiary while the remainder was due to the addition of Putnam Lovell expenses. Expected loan losses were \$9 million for the 2003 third quarter compared to \$11 million for the same period of 2002.

For the first nine months of 2003, net income for Financial Markets was \$162 million, down \$28 million from the same period a year earlier. Revenues were \$656 million for the period compared to \$629 million for the corresponding period of 2002, for an increase of 4%. Operating expenses were \$374 million for the nine-month period ended July 31, 2003, versus \$296 million for the same period a year earlier. Most of the increase was attributable to Putnam Lovell operating expenses. The provision for credit losses for the nine months was \$31 million as against \$32 million for the same period in 2002.

Management's Discussion and Analysis of Financial Condition and Results (cont.)

Other

The net loss for the "Other" heading totalled \$6 million for the third quarter of 2003 compared to a loss of \$123 million for the same period in 2002. In the third quarter of 2002, the Bank had recorded a \$112 million (after tax) impairment charge for an investment in a technology company.

For the nine-month period ended July 31, 2003, the net loss for the "Other" heading was \$2 million as against \$162 million for the corresponding period of 2002. Revenues were higher by \$105 million mainly because of an impairment charge for an investment recorded a year earlier. The favourable \$299 million variance for the provision for credit losses was primarily due to the revision of the estimated allowance of \$185 million in the first quarter of 2002, the \$100 million loss for the telecommunications sector, the \$30 million reduction in the general allowance for credit risk and the difference between the expected losses charged to the business units and the actual losses incurred. These favourable variances were offset in part by the \$115 million net gain recorded in 2002 under "Discontinued Operations" generated by the sale of U.S. asset-based lending operations.

Risk Management

Credit Risk

The provision for credit losses for the quarter was \$45 million as against \$62 million for the corresponding quarter of 2002. For the first nine months of fiscal 2003, credit losses

were \$127 million compared to \$437 million for the same period a year earlier. Excluding the revision of the estimated allowance of \$185 million recorded in 2002, the provision for credit losses was reduced by \$125 million for the period.

As at July 31, 2003, allowances for credit losses exceeded impaired loans by \$172 million, compared to \$159 million as at October 31, 2002, for an improvement of \$13 million. New formation of gross impaired loans (less recoveries) amounted to \$40 million for the quarter compared to \$37 million for the previous quarter.

The ratio of gross private impaired loans to total tangible capital and allowances was 13.2% as at July 31, 2003, versus 14.1% as at October 31, 2002.

Market Risk - Trading Activities

The VaR (Value-at-Risk) method is one of the main tools used in managing trading-related market risk. The VaR measure is based on a 99% confidence level and uses two years of historical data for its computation. Market risk management is described in more detail on page 49 of the 2002 Annual Report.

The following table entitled "Trading Activities" illustrates the distribution of market risk by type of risk, namely, interest rate, foreign exchange and commodity and equity price risk. For the third quarter of 2003, price risk was presented in two components: equities and commodities. Global VaR as at July 31, 2003 was at more or less the same level as for the previous quarter.

Trading Activities [1]

(millions of dollars)

Global VaR by risk category	F	or the quart	er ended July :	31, 2003	For t	he quarter	ended April 3	0, 2003
	Period end	High	Average	Low	Period end	High	Average	Low
Interest rate	(4)	(5)	(4)	(2)	(2)	(5)	(3)	(2)
Foreign exchange	(1)	(2)	(1)	_	(1)	(2)	(1)	-
Price (2)					(3)	(4)	(3)	(2)
Equities (2)	(2)	(5)	(3)	(2)				
Commodities (2)	-	(1)	_	-				
Global VaR (3)	(4)	(5)	(4)	(3)	(4)	(6)	(4)	(3)

- (1) Amounts are presented on a pre-tax basis and represent one-day VaR.
- (2) Price risk has been presented in two components for the quarter ended July 31, 2003.
- (3) Global VaR takes into account the correlation effect from each of the risk categories through diversification.

Management's Discussion and Analysis of Financial Condition and Results (cont.)

Balance Sheet

As at July 31, 2003, the Bank's total assets amounted to \$78.4 billion compared to \$74.6 billion as at October 31, 2002 and \$72.3 billion as at July 31, 2002. The table below presents the main loan and deposit headings.

Average monthly volumes (millions of dollars)	July 2003	October 2002	July 2002
Loans and acceptances*			
Residential mortgages	17,893	17,452	17,350
Consumer loans	4,750	4,758	4,665
Credit card receivables	1,482	1,383	1,340
Business loans	14,452	15,342	15,127
Bankers' acceptances	3,606	3,369	3,223
	42,183	42,304	41,705
Deposits			
Personal (balance)	23,501	22,607	22,456
Off-balance sheet personal savings (balance)	48,850	45,636	41,471
Business and government	11,155	10,263	10,577

^{*} including securitized assets

As at July 31, 2003, residential mortgage loans totalled \$17.9 billion, up approximately 3% from both October 31, 2002 and the previous year. Excluding indirect loans, personal loans have risen by 8% since July 2002 to \$4.1 billion. Credit card receivables increased by 10% year over year, and by 7% since the beginning of the fiscal year, to \$1.5 billion as at July 31, 2003. At \$18.1 billion, business loans and acceptances are comparable to \$18.7 billion as at October 31, 2002 and to \$18.3 billion a year earlier. This decline stems mainly from corporate loans.

Personal deposits have risen by approximately \$1 billion over the past year and by \$900 million since October 31, 2002, for a total of \$23.5 billion as at July 31, 2003. Off-balance sheet personal savings administered by the Bank and its subsidiaries have grown by \$3.2 billion since October 31, 2002, to \$48.9 billion, especially for the brokerage subsidiaries. Business deposits were up by almost \$600 million from July 31, 2002 and by approximately \$900 million from October 31, 2002, chiefly because of deposits from small and medium-sized enterprises.

Capital

Tier 1 and total capital ratios, in accordance with the rules of the Bank for International Settlements, were 9.5% and 13.5% respectively as at July 31, 2003 compared to 9.6% and 13.6% as at October 31, 2002. The slight decrease in capital ratios was mainly attributable to the normal course issuer bid program to repurchase 9.1 million common shares and the redemption of \$125 million of Series 12 preferred shares on May 15, 2003. The decrease was mitigated by the issue of \$200 million of preferred shares in the first guarter of 2003.

Dividends

At its meeting on August 28, 2003, the Board of Directors declared regular dividends on the various classes and series of preferred shares, as well as a dividend of 28 cents per common share, payable on November 1, 2003 to shareholders of record on September 25, 2003.

Highlights

	Quarter ended July 31			Nine months ended July 31			
(unaudited)	2003	2002	% Change	2003	2002	% Change	
Operating results							
(millions of dollars)							
Total revenues	\$851	\$657	30	\$2,459	\$2,233	10	
Net income	162	26	523	466	294	59	
Return on common shareholders' equity	17.3%	2.3 %		16.6%	10.1%		
Per common share							
Net income	\$0.89	\$0.12	642	\$2.50	\$1.47	70	
Dividends paid	0.28	0.24	17	52.50 - 70.80	0.69	16	
Book value		0.24	17	20.77_	19.29	8	
Stock trading range					13.23	U	
High	37.41	33.73		37.41	34.93		
Low	34.55	29.01		29.95	24.70		
Close	35.38	31.60		35.38	31.60		
	\$2.50.50(\$\)	31.00		1. 50.30	31.00		
				的母类的			
Financial position				July 31	October 31		
(millions of dollars)				2003	2002		
(Pagar Pagar			
Total assets				\$78,394	\$74,611	5	
Loans and acceptances				45,950	43,800	5	
Deposits				51,527	51,690	_	
Subordinated debentures and shareholders' equity				5,543	5,493	1	
Capital ratios - BIS					,		
Tier 1				9.5%	9.6%		
Total				13.5%	13.6%		
Impaired loans,							
net of specific and general allowances				(172)	(159)		
as a % of loans and acceptances				(0.4)%	(0.4)%		
Assets under administration/management				149,320	140,737		
Total personal savings				72,351	68,243		
Interest coverage				- 9.69	7.39		
Asset coverage				3.10	3.02		
Other information				尼苏花园 花园			
Number of employees				17,214	17,285	_	
Number of branches in Canada				480	507	(5)	
Number of banking machines				814	826	(1)	

Consolidated Statement of Income

	Quarter ended			Nine months ended		
(unaudited)	July 31	April 30	July 31	July 31	July 31	
(millions of dollars except per share amounts)	z 2003 ·	2003	2002	2003	2002	
	SHA THE			15 世長 会長		
Interest income and dividends	10. 数数注册					
Loans	483	460	475	1,409	1,431	
Securities	125	126	115	401	381	
Deposits with financial institutions	原系基31	32	40	100	137	
·	- 639	618	630	1// -1/910-1	1,949	
Interest expense	NA JAKA			一		
Deposits	291	235	240	783	746	
Subordinated debentures	26	26	28	- 79	83	
Other	() (1) (1) (1)	14	16	45	37	
	≧',33 4 (,	275	284	907	866	
Net interest income	305≄	343	346	1,003	1,083	
				[[[本本本]]]		
Other income						
Capital market fees	િ ે ા 138	120	127	394	405	
Deposit and payment service charges	. 48	46	48	140	139	
Trading activities and gains on investment account securities, net	109	33	(80)	193	(32)	
Card service revenues	15	11	14	37.	36	
Lending fees	50. 50. E	49	45	148	136	
Acceptances, letters of credit and guarantee	27 3 17 3	15	17	51	48	
Securitization revenues (Note 7)	514	44	42	149	137	
Foreign exchange revenues	16	18	18	52	50	
Trust services and mutual funds	52 .	51	38	157	108	
Other	50	43	42	135	123	
Tabeling	546	430	311	1,456	1,150	
Total revenues	851	773	657	2,459 127	2,233	
Provision for credit losses	45	732	62 595		437	
	806	/32	595	2,332	1,796	
Operating expenses						
Salaries and staff benefits	325	292	279	934	847	
Occupancy and amortization	49	49	47	143	136	
Computers and equipment	F-1.75 61:3	61	56	185	171	
Communications	19	20	21	60	57	
Other	104	107	105	313	289	
one	558	529	508	1,635	1,500	
	্বিটা বুদ্ধী		**	1745 1761		
Income before income taxes, non-controlling interest				一 性品 马精		
and discontinued operations	248	203	87	697	296	
Income taxes	80	58	50	211	94	
	168	145	37	486	202	
Non-controlling interest	7.1	7	8	21	23	
Income before discontinued operations	161,4	138	29	.465-	179	
Discontinued operations	[35] MAN		(3)	1.00	115	
Net income	162	138	26	466	294	
Dividends on preferred shares	6.2	8	44	19.1	16	
Net income applicable to common shares	156	130	22	447	278	
Number of common shares outstanding (thousands)			40.404	一位这个证明	407.700	
Average - basic	175,363	178,348	184,134	178,818	187,782	
Average - diluted	177,038	179,666	185,439	180,209 174,507	189,003	
End of period Income before discontinued operations per common share	<u> </u>			1.74,307	183,256	
Basic	0.88	0.72	0.12	2.49	0.86	
Diluted	0.87	0.73 0.72	0.13 0.13	-2.48	0.86	
Net income per common share	U.8/	0.72	0.13	2.40	0.00	
Basic	0.89	0.73	0.12	2.50	1.47	
Diluted	0.88	0.73	0.12	2.48	1.46	
Dividends per common share	0.28	0.72	0.11	0.80	0.69	
pividends her common share	green gr., U: 28 out	0.20	U.24	n.on	0.03	

Consolidated Balance Sheet

Pala solinga a tilikulikanan sikasan sakalikan kinikatika balkatan saka sakan tambannan sakan anan sakar manam

(unaudited) (millions of dollars)	July 31 2003	April 30 2003	October 31 2002	July 31 2002
ASSETS				
Cash resources				
Cash and deposits with Bank of Canada	325	328	245	349
Deposits with financial institutions	- 6.271	5,255	6,619	6,542
	§2 € 6,596 ₹	5,583	6,864	6,891
Securities		7.00	0.700	0.404
Investment account	6,879	7,106	6,790	6,464
Trading account Loan substitutes	14,632 63	14,224 63	13,179 76	11,923 78
toan substitutes	21,574	21,393	20,045	18,465
Loans		21,000	20,5.15	10,100
Residential mortgage	13,784	13,148	12,867	12,497
Personal and credit card	6,012	5,920	5,561	5,633
Business and government	19,857	20,216	20,680	20,579
Securities purchased under reverse repurchase agreements	3,595	3,419	2,366	2,671
Allowance for credit losses	(642)	(646)	(662)	(764)
Other	42,606	42,057	40,812	40,616
Customers' liability under acceptances	3,344	3,128	2,988	2,773
Assets held for disposal	19	225	313	415
Premises and equipment	245	241	255	245
Goodwill	660	660	661	352
Intangible assets	183.4	184	184	11
Other assets	3,167	2,320	2,489	2,532
	7,618	6,758	6,890	6,328
	₹₹78,394 ₫	75,791	74,611	72,300
LIABILITIES AND SHAREHOLDERS' EQUITY				
Deposits Personal	22.501	22.224	22.007	22.450
Business and government	23,501 23,173	23,234 22,741	22,607 22,582	22,456 22,607
Deposit-taking institutions	4,853	4,209	6,501	6,227
Deposit towns institutions	51,527	50,184	51,690	51,290
Other				
Acceptances	3,344	3,128	2,988	2,773
Obligations related to securities sold short	6,227	6,331	5,542	5,042
Obligations related to securities sold under repurchase agreements	6,182	4,358	4,416	3,582
Other liabilities	5,147	5,742	3,996	3,686
Cub audinated dahautura	20,900	19,559	16,942	15,083
Subordinated debentures Non-controlling interest	1,543	1,553 433	1,592 486	1,600 493
ivon-controlling interest	5/3 12/2	433	400	493
Shareholders' equity				
Preferred shares	375	500	300	300
Common shares	1,580	1,583	1,639	1,637
Contributed surplus	2	-	-	-
Retained earnings	2,043	1,979	1,962	1,897
	4,000	4,062	3,901	3,834
	78,394	75,791	74,611	72,300

THE SECTION OF THE PROPERTY OF

Consolidated Statement of Cash Flows

(manufical)	Quarter ended.	July 31	Nine months end	ed July 31
(unaudited) (millions of dollars)	2003	2002	2003.	2002
(minute of society)				
Cash flows from operating activities				
Net income	ু162	26	466	294
Adjustments for:				407
Provision for credit losses excluding discontinued operations	45	62 (1)	127 1	437 (51)
Provision for credit losses attributed to discontinued operations	10. 12. 1 12. 12. 1	15	36	40
Amortization of premises and equipment		(2)	2	(5)
Future income taxes Adjustment upon foreign currency translation of subordinated debentures	(10)	5	(49)	(2)
Impairment charge		137		137
Losses (gains) on sale of investment account securities, net	િં-્રેક્ટ્રે 3 ે ી	(20)	等。(D)	(48)
Stock option expense (Note 2)	2.7	- (- 0)	2	(1.42)
Change in interest payable	. 19	(43)	16. - 2. 15	(143) (3)
Change in interest receivable	10 51	(49) 4	136	96
Change in income taxes payable		7	医动物造物	
Change in unrealized losses (gains) and amounts payable on derivative contracts	(2)	57	-299	(9)
Change in trading account securities	(408)	(246)	(1,453)	(931)
Change in other items	(1,546)	(211)	(79)	(67)
4.1.9	<u> </u>	(266)	(482)	(255)
			\$187.5A	
Cash flows from financing activities	1,1,343	204	(163)	(146)
Change in deposits	7,1,343	(35)		(45)
Redemption and maturity of subordinated debentures Issuance of common shares	33011	35	23	43
Issuance of preferred shares		-	200	-
Common shares repurchased for cancellation	(58)	(94)	(298)	(278)
Preferred shares redeemed for cancellation	(125)	-	(125)	(192)
Dividends paid .	(55)	(49)	(156) = 685	(145) (337)
Change in obligations related to securities sold short	(104) 1,824	(1,140) (1,108)	1,766	(825)
Change in obligations related to securities sold under repurchase agreements	37,02m, 3	(1,100)	(7)	(4)
Change in other items	2,836	(2,188)	1,925	(1,929)
	的名字法院		h 11 12 13	
Cash flows from investing activities		()		(050)
Change in loans	230	(1,703)	663	(656) (279)
Change in securitization of assets	(425)	364	(1,044)	2,540
Proceeds from sale of asset-based loans	(3,406)	(6,208)	(14,877)	(15,208)
Purchases of investment account securities Sales of investment account securities	3,631	6,091	14,802	15,511
Change in securities purchased under reverse repurchase agreements	(176)	2,491	(1,229)	1,370
Change in premises and equipment	(16)	(22)	(26)	(35)
	(162)	1,013	(1,711)	3,243
		(1,441)	(260)	1,059
Increase (decrease) in cash and cash equivalents	1,013 5,583	8,332	(268) 6,864	5,832
Cash and cash equivalents at beginning of period Cash and cash equivalents at end of period	6,596	6,891	6,596	6,891
Cash and cash equivalents at end of period			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
Cash and cash equivalents	\$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\			
Cash and deposits with Bank of Canada	325	349	325 6,271	349
Deposits with financial institutions	6,271	6,542 6,891	6.596	6,542 6,891
Total	6,596	0,031	Take True Class	0,001
Interest and dividends paid	₹370	378	1,049	1,176
Interest and dividends paid Income taxes paid	₹ 28 -	46	1,049 74	87
medine cases paid				

Consolidated Statement of Changes in Shareholders' Equity

(unaudited)	Nine months ended July 3			
(millions of dollars)	2003	2002		
	Maria 2000			
Capital stock at beginning of period	(* 1)939 E	2,160		
Issuance of common shares	23	43		
Issuance of preferred shares (Note 6)	200	_		
Repurchase of common shares for cancellation (Note 6)	(82)	(74)		
Redemption of preferred shares, Series 10,11 and 12 for cancellation (Note 6)	(125)	(192)		
Capital stock at end of period	1,955%.	1,937		
Contributed surplus at beginning of period	프로그램	-		
Stock option expense (Note 2)	2			
Contributed surplus at end of period	2 2			
Retained earnings at beginning of period	1,962	1,956		
Net income	466	294		
Dividends		()		
Preferred shares	[19] (19) (a)	(16)		
Common shares	(143)	(129)		
Income taxes related to dividends on preferred shares, Series 10,11,12,13 and 15		(1)		
Premium paid on common shares repurchased for cancellation (Note 6)	(216)	(204)		
Share issuance expenses, net of income taxes		(-)		
Unrealized foreign exchange losses, net of income taxes	(3) (3)	(3)		
Retained earnings at end of period	2,043	1,897		
		0.00:		
Shareholders' equity	4,000	3,834		

Notes to the Consolidated Financial Statements (unaudited) (millions of dollars)

These unaudited interim consolidated financial statements should be read in conjunction with the audited consolidated financial statements for the year ended October 31, 2002. Certain comparative figures have been reclassified to comply with the presentation adopted in fiscal 2003.

1. Significant Accounting Policies

These unaudited interim consolidated financial statements of the Bank were prepared in accordance with Canadian generally accepted accounting principles ("GAAP") and the accounting policies adopted in the Bank's most recent annual report for the year ended October 31, 2002, with the exception of the new standards described in Note 2 and the recording in the first quarter of 2002 of the difference between the general allowance for credit risk according to the guidance provided by the Superintendent of Financial Institutions Canada and according to Canadian GAAP, as described in Note 28 to the 2002 annual consolidated financial statements.

Had the Bank followed Canadian GAAP in the first quarter of 2002, net income would have decreased by \$57 million, the provision for credit losses would have increased by \$97 million, income taxes would have decreased by \$40 million, and basic and diluted net income per common share would have decreased by \$0.30. Furthermore, return on common shareholders' equity would have decreased by 6.26%.

2. Recent Standards Adopted

Stock-Based Compensation

On November 1, 2002, the Bank adopted the requirements of the standard of the Canadian Institute of Chartered Accountants (the "CICA") entitled "Stock-Based Compensation and Other Stock-Based Payments". It establishes standards for the recognition, measurement and disclosure of stock-based compensation and other stock-based payments made in exchange for goods and services. A description of these new accounting policies and the impact of the adoption of this new standard on the consolidated financial statements for the nine months ended July 31, 2003 are presented below.

A. Stock Appreciation Rights (SAR) Plan

In accordance with this new standard, SARs are recorded at fair value by valuing, on an ongoing basis, the excess of the stock price over the exercise price of the option. The new standard applies to SARs outstanding at the date of the adoption of the recommendations and to subsequent awards. The Bank's obligation, which results from the variation in the stock's market price, is recognized in income on a straight-line basis over the vesting period, namely, four years, and a corresponding amount is included in "Other liabilities". When the vesting period expires and until the SARs are exercised, the change in the obligation attributable to variations in the stock price is recognized by increasing or decreasing the compensation expense for the period in which the variations occur. With regard to SARs outstanding as at the date of the adoption of the recommendations, the application of the new standard's transitional provisions, taking into account the liability previously recognized by the Bank, did not require any cumulative adjustment to the balance of retained earnings as at November 1, 2002. Furthermore, the new standard had no material impact on the consolidated financial statements for the nine months ended July 31, 2003.

B. Stock Option Plan

As encouraged in the new standard, the Bank has chosen to adopt the fair value-based method to record stock options

awarded subsequent to November 1, 2002. The fair value of the stock options is estimated on the grant date using the Black-Scholes model. The cost is recognized using a straight-line method over the vesting period, namely, four years, as an increase in the compensation expense and the contributed surplus. When the options are exercised, the proceeds and the contributed surplus are credited to common share paid-up capital. For options awarded before November 1, 2002, the Bank continues to apply the accounting policy described in Note 1 to the 2002 annual consolidated financial statements.

The fair value on the grant date of the options awarded in 2003 was estimated at \$6.90 using the Black-Scholes model. The following assumptions were used: i) a risk-free interest rate of 4.54%, ii) an expected life of options of six years, iii) an expected volatility of 27% and iv) an expected dividend yield of 3.36%.

The impact of the adoption of the fair value-based method on the consolidated financial statements for the nine months ended July 31, 2003 was an increase of approximately \$1.6 million in compensation expense and in contributed surplus.

Disclosure of Guarantees

On April 30, 2003, the Bank adopted the requirements of the CICA's Accounting Guideline 14 entitled "Disclosure of Guarantees" (AcG-14). This Guideline broadens the definition of guarantees and requires that the guarantor disclose significant information on the guarantees which it has provided.

AcG-14 defines a guarantee as a contract (including an indemnity) that contingently requires the guarantor to make payments (either in cash, financial instruments, other assets or shares of the entity, or provision of services) to the beneficiary due to (a) changes in interest rate, security or commodity price, foreign exchange rate, index or other variable, including the occurrence or non-occurrence of a specified event, that is related to an asset, a liability or an equity security of the beneficiary of the guarantee, (b) failure of a third party to perform

under a contractual agreement or (c) failure of a third party to pay its indebtedness when due.

Significant guarantees issued by the Bank and in effect on July 31, 2003 are described below:

Letters of guarantee

In the normal course of business, the Bank issues letters of guarantee. These letters of guarantee represent irrevocable assurances that the Bank will make payments in the event that a client cannot meet his financial obligations to third parties. The Bank's policy for requiring collateral security with respect to letters of guarantee is similar to that for loans. Generally, the term of these letters of guarantee is less than two years. The maximum potential future payments for letters of guarantee totalled approximately \$841 million as at July 31, 2003. The general allowance for credit losses recorded covers all credit risks including those relating to letters of guarantee.

Liquidity facilities

The Bank provides backstop liquidity facilities under asset-backed commercial paper conduit programs administered by the Bank further to securitization operations. These backstop liquidity facilities may only be drawn upon if, after a market disruption, the programs would be unable to access the commercial paper market. These guarantees have a duration of less than one year and are renewable periodically. None of the backstop liquidity facilities provided by the Bank have been drawn upon to date. As at July 31, 2003, the maximum potential future payments that the Bank may be required to make under these backstop liquidity facilities was \$499 million. No amount has been accrued in the Consolidated Balance Sheet with respect to these liquidity facilities.

Derivatives

In the normal course of business, the Bank enters into written put options to meet the needs of its clients and for its own risk management and trading activities. Put options are contractual agreements by which the Bank grants the purchaser the right, but not the obligation, to sell by or at a pre-determined date, a specific amount of currency, or a commodity or financial instrument, at a price agreed to when the option is contracted. Written put options sold that qualify as a guarantee under AcG-14 include primarily over-the-counter currency options with companies other than financial institutions and over-the-counter stock options when it is probable that the counterparty holds underlying securities. The terms of these options vary based on the contracts but do not exceed two years. The maximum potential future payments with respect to these options sold totalled \$838 million as at July 31, 2003. At that date, the Bank had recorded liabilities of \$14 million in the Consolidated Balance Sheet with respect to these written put options.

Securities lending

In accordance with securities lending agreements the Bank has signed with certain clients who have previously entrusted it with the safekeeping of their securities, the Bank, as an agent for these clients, lends their securities to third parties and indemnifies these clients in the event of loss. In order to protect itself against all potential losses, the Bank requires from the borrower as security a cash amount or highly liquid marketable securities with a fair value greater than that of the securities loaned. The fair value of the securities loaned totalled \$1.1 billion as at July 31, 2003. No amount has been accrued in the Consolidated Balance Sheet with respect to potential indemnities resulting from securities lending operations.

Sale of a business and operations

Under agreements with respect to the sale of a business and operations, the Bank agreed to indemnify the purchaser for losses incurred resulting from certain types of claims from the Bank's past conduct of the business or operations, as well as any representations and guarantees that may have been incorrect on the date when they were made. In cases where the maximum potential future payments are limited by the agreements, the amount for all such agreements totalled approximately \$255 million as at July 31, 2003. One agreement does not limit the maximum potential future payments if the

guarantee is enforced and, the nature of these commitments prevents the Bank from estimating the maximum potential liability that it may be required to pay. The applicable period of the various indemnification clauses are described in the agreements and may vary. No amount has been accrued in the Consolidated Balance Sheet with respect to these indemnification agreements.

Business acquisition

In June 2002, the Bank purchased Putnam Lovell Group Inc., a U.S. investment bank. The aggregate consideration paid on closing amounted to \$27 million and consisted of 807,294 common shares of the Bank valued at \$26 million at that date plus a cash payment of \$1 million. An additional amount consisting of 476,119 common shares of the Bank valued at \$15 million at that date will be paid in 2004, contingent upon certain profitability objectives being achieved. The value of the common shares was based on the average closing price of the shares of the Bank over a period of several days preceding the date on which the number of shares was determined, namely, June 18, 2002. No amount has been accrued in the Consolidated Balance Sheet with respect to this additional consideration.

Director and officer indemnification

In accordance with its by-laws, the Bank indemnifies its directors and officers, for the duration of their mandate, and indemnifies any individual who, at the Bank's request has acted as a director or officer of an entity in which the Bank is a shareholder or creditor. The Bank indemnifies them in accordance with its by-laws, for all charges, costs and expenses as a result of any lawsuit or administrative proceeding in which the directors or officers are sued as a result of their service. The Bank has purchased directors' and officers' liability insurance. The nature of these indemnification agreements prevents the Bank from making a reasonable estimate of the maximum potential future payments that the Bank may be required to make. No amount has been accrued in the Consolidated Balance Sheet.

Other indemnification agreements

In the normal course of business, including securitization activities, the Bank enters into contractual agreements other than the ones described above. These agreements require that

the Bank compensate the counterparties for costs incurred as a result of litigation, changes in laws and regulations (including tax legislation), claims with respect to past performance, incorrect representations or the non-performance of certain restrictive clauses. The nature of these commitments prevents the Bank from estimating the maximum potential liability that it may be required to pay. The duration of these agreements is described in each contract. No amount has been accrued in the Consolidated Balance Sheet with respect to these agreements.

Other quarantee

In accordance with a mutual guarantee agreement required by a regulatory authority, a subsidiary of the Bank agreed to guarantee all the commitments, debts and liabilities of an affiliate to the maximum of its regulatory capital, namely, \$22 million as at July 31, 2003. This guarantee expires on the date the investment in the affiliate is sold, or sooner if deemed appropriate by the regulatory authority. To date, this guarantee has not been drawn on and no amount has been accrued in the Consolidated Balance Sheet with respect to the agreement.

Disposal of Long-Lived Assets and Discontinued Operations

In 2002, the CICA issued a new standard entitled "Disposal of Long-Lived Assets and Discontinued Operations", which establishes standards for the recognition, measurement, presentation and disclosure of the disposal of non-monetary long-lived assets. Long-lived assets to be disposed of other than by sale should continue to be classified as held-for-use until their disposal. Long-lived assets held for sale that meet certain criteria should be presented separately on the balance sheet and measured at the lower of their carrying value or fair value, less cost to sell.

Furthermore, the standard broadens the definition of discontinued operations. This change did not affect the presentation of discontinued operations.

This new standard applies to discontinued operations underway, subsequent to a commitment to follow a plan, since May 1, 2003. These new requirements did not have a material impact for the Bank.

3. Recent Standards Pending Adoption

Variable Interest Entities

In June 2003, the CICA issued Accounting Guideline No. 15, "Consolidation of Variable Interest Entities". This Guideline is harmonized with the corresponding U.S. standard and includes guidance on determining the primary beneficiary of variable interest entities and the beneficiary that will therefore have to consolidate them.

The Guideline will apply to all annual and interim periods beginning on or after January 1, 2004. The Bank is currently evaluating the impact of this new Accounting Guideline.

Impairment of Long-Lived Assets

In 2002, the CICA issued a new standard entitled "Impairment of Long-Lived Assets", which establishes standards for the recognition, measurement and disclosure of the impairment of long-lived assets. This standard stipulates that an impairment loss should be recognized when the carrying value of a long-lived asset intended for use exceeds the sum of the undiscounted cash flows expected from its use and eventual disposition. The impairment loss is to be measured as the excess of the carrying value of the asset over its fair value. The Bank will adopt this standard effective November 1, 2003. The Bank is currently evaluating the impact of this new standard.

4. Loans and Impaired loans

			Impaire	Impaired loans		
				Country		
	Gross		Specific	risk		
	amount	Gross	allowance	allowance	Net	
July 31, 2003						
Residential mortgage	13,784	6	2	•	4	
Personal and credit card	6,012	32	16	~	16	
Business and government	19,857	432	199	20	213	
Securities purchased under reverse repurchase agreements	3,595	_	-	-	-	
	43,248	470	217	20	233	
General allowance (1)					(405)	
Impaired loans, net of specific and general allowances					(172)	
October 31, 2002						
Residential mortgage	12,867	23	3	_	20	
Personal and credit card	5,561	33	12	_	21	
Business and government	20,680	447	220	22	205	
Securities purchased under reverse repurchase agreements	2,366	_				
, and the second	41,474	503	235	22	246	
General allowance(1)	•				(405)	
Impaired loans, net of specific and general allowances					(159)	

(1) The general allowance for credit risk was taken for the Bank's credit in its entirety.

5. Allowances for credit losses

For the nine months ended	Specific allowance	Allocated general allowance	Unallocated general allowance	Country risk allowance (loans and securities)	July 31 2003	July 31 2002
Allowances at beginning	235	296	109	22	662	879
Transfer of allowance	200	250	100	~~	a - *	075
for assets held for disposal	-	_	-	-		(31)
Amounts related to discontinued operations	-	_	-	-		(65)
Provision for credit losses	127	(8)	8	-	127	437
Write-offs	(183)	_	-	(2)	(185)	(475)
Recoveries	38				38	19
Allowances at end	217	288	117	_20	642	764

6. Capital Stock

Issued and fully paid as at July 31, 2003	
First preferred shares	
7,000,000 shares, Series 13	175
8,000,000 shares, Series 15	200
	375
174,506,686 common shares	1,580
	1,955
6,282,965 stock options outstanding	N/A

Issuance of preferred shares

On January 31, 2003, the Bank issued 8,000,000 first preferred shares with a non-cumulative preferential dividend payable quarterly in an amount of \$0.365625 per share, Series 15, for an aggregate consideration of \$195 million, net of commissions totalling \$5 million.

These shares are redeemable at the Bank's option, subject to the prior approval of the Superintendent of Financial Institutions, as of May 15, 2008, in whole or in part, at \$26 per share if they are redeemed before May 15, 2009, at \$25.75 per share if they are redeemed during the 12-month period prior to May 15, 2010, at \$25.50 per share if they are redeemed during the 12-month period prior to May 15, 2011, at \$25.25 per share if they are redeemed during the 12-month period prior to May 15, 2012, and at \$25.00 per share if they are redeemed as of May 15, 2012, in each case, plus all declared and unpaid dividends at the date fixed for redemption.

Repurchase of common shares

On January 20, 2003, the Bank made a normal course issuer bid for the repurchase of up to 9,100,000 common shares over a 12-month period ending no later than January 19, 2004. Purchases were made on the open market at market prices through the facilities of The Toronto Stock Exchange. Premiums paid above the average book value of the common shares were charged to retained earnings. As at July 31, 2003, the Bank has completed the repurchase of the 9,100,000 common shares at a cost of \$298 million, which reduced common equity capital by \$82 million and retained earnings by \$216 million.

Redemption of preferred shares

On May 15, 2003, the Bank redeemed, for cancellation, all Series 12 non-cumulative first preferred shares at a price of \$25 per share, plus declared and unpaid dividends up to the redemption date.

7. Securitization

CMHC-guaranteed mortgage loans

During the third quarter of 2003, the Bank securitized residential mortgage loans guaranteed by the CMHC totalling \$405 million through the creation of mortgage-backed securities. The Bank sold all these securities. The Bank received cash proceeds totalling \$405 million and retained the rights to future excess interest in the amount of \$19 million. Transaction costs of \$2 million were recognized in the Consolidated Statement of Income under "Securitization revenues". A pre-tax gain of approximately \$17 million, net of transaction fees of \$2 million, was recognized in the Consolidated Statement of Income under "Securitization revenues".

8. Segment Disclosures

Quarter ended July 31 (taxable equivalent basis)	Pa	rsonal and		Wealth		Financial				
•			Ma					Other		Total
(unaudited) (millions of dollars)		mmercial		nagement		Markets				Total
	2003	2002	2003	2002	2003	2002	2003	2002	2003	2002
Net interest income (2)	316	299	22	22	15	68	(40)	(31)	313	358
Other income (2)	165	159	144	116	217	134	29	(100)	555	309
Total revenues	481	458	166	138	232	202	(11)	(131)	868	667
Operating expenses	_ 295	273	132	120	129	103	_2	12	558	508
Contribution	186	185	34	18	103	99	(13)	(143)	310	159
Provision for credit losses (3)	52	53			9	11	(16)	(2)	45	62
Income before income taxes, non-controlling interest										
and discontinued operations	134	132	34	18	94	88	3	(141)	265	97
Income taxes (2)	48	48	12	7	33	33	4	(28)	97	60
Non-controlling interest			1_	1			6	7	7	8
Income before discontinued operations	86	84	21	10	61	55	(7)	(120)	161	29
Discontinued operations				_			1	(3)	1	(3)
Net income	86	84	21_	10	61	55	(6)	(123)	162	26
Average assets	38,716	38,100	672	749	38,226	35,627	(5,340)	(6,686)	72,274	67,790

Nine	months	ended	July 31
MILLE	monus	CHUCU	July JI

(taxable equivalent basis)	Per	rsonal and		Wealth		Financial				
(unaudited) (millions of dollars)	Co	mmercial	Ma	nagement		Markets		Other		Total
	2003	2002	2003	2002	2003	2002	2003	2002	2003	2002
Net interest income (4)	928	887	67	66	155	237	(117)	(85)	1,033	1,105
Other income (4)	468	442	415	389	501	392	108	(29)	1,492	1,194
Total revenues	1,396	1,329	482	455	656	629	(9)	(114)	2,525	2,299
Operating expenses	850	820	389	375	374	296	22	9	1,635	1,500
Contribution	546	509	93	80	282	333	(31)	(123)	890	799
Provision for credit losses (3)	156	166	<u>-</u> _		31	32	(60)	239	127	437
Income before income taxes, non-controlling interest										
and discontinued operations	390	343	93	80	251	301	29	(362)	763	362
Income taxes (4)	141	127	33	27	89	111	14	(105)	277	160
Non-controlling interest			3	3			18	20	21	23
Income before discontinued operations	249	216	57	50	162	190	(3)	(277)	465	179
Discontinued operations		-	_				1	115	1	115
Net income	249	216	57	50	162	190	(2)_	(162)	466	294
Average assets	38,537	38,363	667	781	37,313	37,763	(5,607)	(6,960)	70,910	69,947

Personal and Commercial This segment comprises the branch

network, intermediary services, credit cards, insurance, commercial banking services and real estate.

Wealth Management

This segment comprises full-service retail brokerage, discount brokerage, mutual funds, trust services and portfolio management.

Financial Markets

This segment consists of corporate financing and lending, treasury operations, which include asset and liability management, and corporate brokerage.

This heading comprises securitization operations, gains on the sale of operations, certain non-recurring items, discontinued operations and the unallocated portion of centralized service units.

- (1) Since November 1, 2002, the Bank has modified the composition of its reportable segments in order to reflect changes to its organizational structure. The comparative figures have been restated to take these changes into account.
- (2) Net interest income was grossed up by \$8 million (\$12 million in 2002) and other income by \$9 million (-\$2 million in 2002) to bring the tax-exempt income earned on certain securities in line with the income earned on other financial instruments. An equivalent amount was added to income taxes.
- (3) Provisions for credit losses for the segments are determined based on expected losses, which are established through statistical analysis. The difference between actual losses and expected losses is recorded under the "Other" heading.
- (4) Net interest income was grossed up by \$30 million (\$22 million in 2002) and other income by \$36 million (\$44 million in 2002) to bring the tax-exempt income earned on certain securities in line with the income earned on other financial instruments. An equivalent amount was added to income taxes.

Economic Commentary

Economy set to take off despite hurdles

Sometimes a reversal of economic fortunes can come about very suddenly. Until last year, Canada was outperforming the other G-7 countries, in spite of the hard times that had befallen our main trading partner, the United States. Then, in 2003, the war in Iraq, SARS and one case of mad cow disease clouded the entire picture. More insidiously, the plight of our neighbours to the south finally affected our manufacturing sector, which was also hammered by a soaring loonie. We remain confident, however, that the U.S. economy is poised to rebound and take the Canadian economy along with it.

Banking on a boost to the U.S. economy's recovery at the end of 2002, economists were confident that the Canadian economy would again grow at a pace exceeding 3% in 2003. Unfortunately, geopolitical tensions created uncertainty, and U.S. businesses which were expected to stimulate investment and employment instead behaved very prudently. This attitude persisted until the end of the war in Iraq. Consequently, the anticipated U.S. economic recovery has not yet materialized. There were even fears at one point that deflation would hit the U.S. economy.

SARS took a toll on south-east Asia, which, along with Canada, was one of the few regions in the world to register strong economic growth. The syndrome then struck Toronto, triggering consequences that spread across the entire Canadian tourism industry, which was already in a slump due to geopolitical tensions. Fears about this epidemic had not yet abated when a case of mad cow disease prompted an embargo on Canadian beef.

At the same time, weak U.S. demand was undermining the manufacturing sector. In addition, during the first six months of the year, the Canadian dollar rose 17%. These two factors are, without a doubt, responsible in large part for the loss of 87,000 manufacturing jobs between August 2002 and June 2003.

Because of these setbacks, the outlook for economic growth was revised downward. We are now projecting growth at 2.4% in 2003.

Some encouraging signs from the U.S. economy

In all likelihood, because of rising geopolitical tensions, the economic recovery initially projected for the end of 2002 will only materialize at the end of this year. There are some encouraging signs of its arrival. For instance, combined monetary and fiscal policies are the most accommodating in 25 years, and the second quarter was less bleak than it first appeared. The economy expanded at an annual rate of about 2.4%. Although expenses relating to the conflict in Iraq accounted for some of this growth, we must not overlook the contribution of business investment. This is the first indicator that companies are about to set caution aside. Consumer goods also performed well, rising 3.3%. Households, which started benefitting from tax cuts in July, should hold out in the short term.

In addition, SEtP500 companies reported higher-than-expected earnings for the second quarter. This is consistent with the 5.7% increase, on an annualized basis, in labour productivity in the nonfarm business sector. Such a performance suggests a potential for improvement in profit margins, despite the fact that the weak inflation environment makes it impossible to hike up selling prices. Even though energy prices remain higher than a year ago, they are still falling compared with their peaks in the first quarter.

There are fears that rising bond rates sound the knell for hopes of a turnaround. It is true that, after hitting a low of 3.10% in mid-June, rates for 10-year government bonds climbed above 4%, but fortunately, this increase was not fully reflected in corporate bond rates.

We think that an American economy on the mend will put the Canadian economy back on track. Canadian economic growth should reach 3% in 2004. Stronger U.S. demand will come just at the right time for many of our manufacturers, who have had to deal with a strong appreciation of the Canadian dollar during the first half of the year.

In the long term, we believe that our manufacturers will have to get used to a loonie worth more than US \$0.70 because the soaring current account and federal deficits in the United States can only have a negative effect on the greenback.

Bank News

The Bank garners two Mercuriades prizes for its Internet strategy – At the 23rd Mercuriades, a competition organized by the Federation of Chambers of Commerce of the Province of Quebec, the Bank took home the Mercure award in the Internet Strategy category as well as the Bell Special Award for a company's use of new information technology. These honours are testimony to the hard work by Bank personnel to implement an Internet vision and strategy driven by customer needs. Since the new website, www.nbc.ca, was launched in August 2002, Internet sales of the Bank's products and financial services have jumped by 53%, and customer satisfaction with the site is very high.

Réal Raymond appointed President of the Bank Division for the 2003
Centraide of Greater Montreal fundraising campaign – Réal Raymond,
President and Chief Executive Officer, will head the Bank Division of the 2003
Centraide of Greater Montreal fundraising campaign, which will kick off in
September. Corporate and employee donations combined, banks contributed more than \$4.4 million to Centraide of Greater Montreal in 2002. With the continued support of all participants, Mr. Raymond expects to increase last year's contribution by banks and bank personnel as well as the number of donors giving over \$1,000.

National Bank President unveils his strategy for improving access to payment systems – As part of a conference organized by the Canadian Payments Association last June, Réal Raymond, President and Chief Executive Officer, presented the strategy developed by National Bank of Canada to facilitate access to payment services: strategic partnerships. In the past few years, agreements between the Bank and non-banking financial institutions such as Promutuel, Assante, Investors Group, Great-West Life and London Life have allowed these institutions to provide their customers with easy access to payment tools, while concentrating on their respective areas of expertise. This type of strategic partnership is a winning formula which benefits all partners, as it also allows the Bank to increase the profitability of its payment system and offers new possibilities for growth on the Canadian market.

Fundraising campaign for the Foundation for Research into Children's Diseases – For the 8th consecutive year, the Bank participated in the fundraising campaign for the Foundation for Research into Children's Diseases by selling tickets for the Ovide duck race in its branches across Quebec. Proceeds from ticket sales raised \$188,000 for the Foundation, for an increase of over 20% versus last year.

National Bank Financial is number 1 for advisor satisfaction – In an annual survey published last May by Investment Executive, National Bank Financial was ranked first among all brokerage firms affiliated with the big Canadian banks for the satisfaction of investment advisors in its Individual Investor Services network in Canada. In fact, advisors at National Bank Financial gave their employer an even higher score than last year for most of the 24 elements in the survey, for an overall score of 8.2 points out of 10, versus an average of 7.7 for all companies surveyed.

Bursaries and summer jobs for students with physical or sensory disabilities – This year, for the 14th year of its Bursary and Summer Employment Program, the Bank again offered three bursaries and summer jobs to college and university students with a physical or sensory disability. The program, which is the only one of its kind in the Canadian banking industry, is intended to help students continue their education and build up work experience that ties in with their studies. To date, 38 individuals have benefitted from bursaries and gained more than 16,000 hours of rewarding work experience in a variety of fields.

NBF analyst ranked best equity analyst in the country - Steve Laciak, Senior Vice-President at National Bank Financial, has been recognized as Canada's top equity analyst according to a Financial Post/StarMine Corp. ranking of the country's 600 stockpickers. This prestigious ranking was given following a labour-intensive process spanning several weeks to follow up on hundreds of recommendations from the leading analysts in the country to see which ones turned out well and which ones missed the mark.

Caution regarding forward-looking statements

As part of its analyses and reports, National Bank of Canada from time to time makes forward-looking statements concerning the economy, market changes, the achievement of strategic objectives, certain risks and other related matters. By their very nature, such forward-looking statements involve inherent risks and uncertainties. It is therefore possible that express or implied projections contained in such statements will not materialize and will differ materially from actual future results. Such differences may be caused by factors which include, but are

not limited to, changes in Canadian and/or global economic conditions, particularly fluctuations in interest rates, currencies and other financial instruments, market conditions, technological changes or regulatory developments. Investors and others who base themselves on the Bank's forward-looking statements to make decisions should carefully consider the above factors as well as the uncertainties they represent and the risks they entail. The Bank therefore cautions readers not to place undue reliance on these forward-looking statements.



Head Office

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General Information

Investor Relations

Financial analysts and investors who want to obtain financial information on the Bank are asked to contact the Investor Relations Department, by telephone at (514) 394-0296, by fax at (514) 394-6196 or by e-mail at investorrelations@nbc.ca. For more information about the Bank and its publications, you can visit the Bank's website at www.nbc.ca.

Direct Deposit Service for Dividends

For security purposes, the National Bank offers its shareholders the possibility of having their dividend payments deposited directly to an account at the financial institution of their choice, provided it is equipped with an electronic funds transfer system.

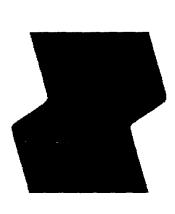
Additional information may be obtained from the Registrar, National Bank Trust, at 1-800-341-1419 or (514) 871-7171, or by e-mail at clientele@tbn.bnc.ca.

Dividend Reinvestment and Share Purchase Plan

The National Bank offers holders of its common or preferred shares a Dividend Reinvestment and Share Purchase Plan through which they can reinvest their dividends in common shares of the Bank without paying any commissions or administration fees.

Participants in the Plan may reinvest all cash dividends paid on their eligible shares or, if they wish, make optional cash payments of at least \$500 per payment, to a maximum of \$5,000 per guarter.

Additional information may be obtained from the Registrar, National Bank Trust, at 1-800-341-1419 or (514) 871-7171, or by e-mail at clientele@tbn.bnc.ca.



NATIONAL BANK OF CANADA

SUPPLEMENTARY FINANCIAL INFORMATION

THIRD QUARTER 2003 REPORT

For more information:

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This document is also available via the Internet on the Bank's web site: www.nbc.ca

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		2003	2			2	2002		YTD		Full Year	ear
	04	03	02	0	04	03	۵2	õ	2003	2002	2002	2001
						!	!					
Net income (\$000,000)		\$161.8	\$138.3	\$166.2	\$135.3	\$25.8	\$122.5	\$145.9	\$466.3	\$294.1	\$429.4	\$562.7
Earnings per share - basic - fully diluted		\$ 0.89	\$0.73	\$0.88	\$0.71	\$0.12	\$0.62	\$0.73	\$2.50	\$1.47	\$2.18 \$2.16	\$2.78
Dividend per share		\$ 0.28	\$0.26	\$0.26	\$0.24	\$0.24	\$0.24	\$0.21	\$0.80	\$0.69	\$0.93	\$0.82
Excluding Goodwill											÷	
Net income (\$000,000)		\$161.8	\$138.3	\$166.2	\$135.3	\$25.8	\$122.5	\$146.0	\$466.3	\$294.2	\$429.5	\$581.3
Earnings per share - basic - fully diluted		\$0.89	\$0.73	\$0.88 \$0.88	\$0.71	\$0.12	\$0.62	\$0.73 \$0.73	\$2.50 \$2.48	\$1.47	\$2.18	\$2.88
Retum on common shareholders' equity		17.3%	14.8%	17.6%	14.5%	2.3%	13.1%	15.0%	16.6%	10.1%	11.3%	16.0%
Excluding Goodwill/Discontinued operations/Gain	on sale of	a busines	s unit/Re	vision of p	rovision e	stimate/1	n on sale of a business unit/Revision af provision estimate/Impairment charges	t charges				
Net income (\$000,000)		\$160.5	\$138.1	\$166.2	\$145.7	\$140.5	\$122.6	\$145.2	\$464.8	\$408.4	\$554.1	\$579.9
Earnings per share - basic - fully diluted		\$0.88 \$0.87	\$0.73	\$0.88 \$0.88	\$0.77	\$0.74	\$0.62	\$0.73	\$2.49	\$2.09 \$2.09	\$2.86 \$2.86	\$2.87
Return on common shareholders' equity		17.1%	14.8%	17.6%	15.7%	15.0%	13.1%	15.0%	16.5%	14.4%	14.7%	15.9%
Expense ratio ⁽¹⁾		64.34%	%08.39%	63.71%	64.99%	63.26%	59.39%	62.18%	64.73%	65.26%	62.44%	62.72%
Average assets (\$000,000)		\$72,274	\$70,110	\$70,320	\$67,348	\$67,790	\$71,071	\$71,016	\$70,910	\$69,947	\$69,292	\$69,197
Net impaired loans as a % of net loans and bankers' acceptances		-0.4%	-0.4%	-0.4%	-0.4%	-0.3%	-0.2%	-0.3%	-0.4%	-0.3%	-0.4%	0.5%
Gross impaired loans/common equity-goodwill+reserves		13.15%	13.27%	12.69%	14.11%	15.68%	15.88%	13.56%	13.15%	15.68%	14.11%	22.47%
Book value		20.77	20.28	20.22	19.72	19.29	19.53	19.56	20.77	19.29	19.72	19.04
Capital ratios - BIS Tier 1 Total		9.5% 13.5%	9.8%	10.2%	9.6%	10.2%	10.7%	11.1%	9.5% 13.5%	10.2%	9.6%	9.6% 13.1%
Tangible Shareholders' equity / Risk weighted assets		6.27%	6.56%	6.83%	6.59%	7.63%	8.13%	8.31%	6.27%	7.63%	6.59%	7.06%
Number of employees Number of branches in Canada Number of ATM'S	!	14,648 480 814	14,357 488 809	14,545 491 811	14,589 507 826	14,530 522 824	14,246 522 825	14,250 521 828	14,648 480 814	14,530 522 824	14,589 507 826	14,320 525 826

FINANCIAL HIGHLIGHTS

(1): in Q4 2002, the Bank recorded an impairment charge on investment of \$2.0 million (\$1.3 after taxes). Also in Q4 2002, the Bank recorded an amount of \$9.0 million (\$1.7.0 million (\$11.9 after taxes). In Q4 2001, the Bank recorded a gain of \$75.8 million on a tax equivalent basis on the sale of the Bank's merchant card services business.

		2003	١.			20	2002		Å	YTD	lind	Full Year
(unaudited)(thousands)(taxable equivalent basis)	Š	ខ	õ	ē	8	93	02	Q1	2003	2002	2002	2001
Interest Income and Dividends												
Loans		\$ 483,216	\$ 460,426	\$ 465,791	\$ 475,878	\$ 474,812	\$ 459,554	\$ 496,485	\$1,409,433	\$1,430,851	\$1,906,729	\$ 2,492,795
Securities		124,380	126,305	150,533	129,488	115,279	127,475	138,319	401,218	381,073	510,561	599,188
Deposits with regulated financial institutions		31,041	31,651	37,148	36,621	40,477	43,660	53,577	99,840	137,714	174,335	289,560
Total Interest Income and Dividends		638,637	618,382	653,472	641,987	630,568	630,689	688,381	1,910,491	1,949,638	2,591,625	3,381,543
Interest Expense							_					
Deposits		290,510	234,842	257,359	232,865	240,577	237,711	268,128	782,711	746.416	979,281	1,850,836
Bank debentures		26,127	26,117	27,111	27,130	27,294	27,277	28,087	79,355	82,658	109,788	109,338
Other		17,172	14,551	13,438	21,522	16,900	9,729	10,437	45,161	37,066	58,588	83,265
Total Interest Expense		333,809	275,510	297,908	281,517	284,771	274 717	306,652	907,227	866,140	1,147,657	2.043,439
Tax equivalent adjustment		6,317	10,098	13,342	7,275	12,148	5,172	4,716	29,757	22,036	29,311	50.918
Net Interest Income (teb)		311,145	352,970	368,906	367,745	357,945	361,144	386,445	1,033,021	1,105,534	1,473,279	1,389,022
Other Income (teb)		556,142	444,710	491,724	447,245	308,782	466,142	418,860	1,492,576	1,193,784	1.641.029	1.857.556
Gross Revenues		867,287	797,680	860,630	814,990	666,727	827,286	805,305	2,525,597	2,299,318	3,114,308	3,246,578
Provision for credit losses		45,381	41,102	41,484	52,731	62,046	130,048	60,193	127,967	252,287	305,018	205.148
Provision for credit losses due to revision of estimate		,	•	•	•	,		185,000		185,000	185,000	,
Non-Interest Expenses		557.958	528,602	548,285	539,965	508,408	491,359	500,712	1,634,845	1,500,479	2,040,444	1,988,818
Income Before Income Taxes		263,948	227,976	270,861	222,294	96,273	205,879	59,400	762,785	361,552	583,846	1,052,612
Income taxes (teb)		96,912	82,700	97,700	75,997	60.457	75,950	23,848	277,312	160,255	236,252	398,398
Income Before Non-Controlling Interest		167,036	145,276	173,161	146,297	35,816	129,929	35,552	485,473	201,297	347,594	654,214
Non-Controlling Interest		6,500	7.134	6,946	7,552	7,175	7,340	7,423	20,580	21,938	29,490	27,420
Net Income before disc. oper. and goodwill charges		\$ 160,536	\$ 138,142	\$ 166,215	\$ 138,745	\$ 28,641	\$ 122,589	\$ 28,129	\$ 464,893	\$ 179,359	\$ 318,104	\$ 626,794
Discontinued operations		1,229	120	(19)	(3,459)	(2,880)	(104)	117,832	1,330	114,848	111,389	(45,459)
Net Income before goodwill charges		\$ 161,765	\$ 138,262	\$ 166,196	\$ 135,286	\$ 25,761	\$ 122,485	\$ 145,961	\$ 466,223	\$ 294,207	\$ 429,493	\$ 581,335
Goodwill charges		١		•	•	,		7.1	•	71	71	18,619
Net Income		\$ 161,765	\$ 138,262	\$ 166,196	\$ 135,286	\$ 25,761	\$ 122,485	\$ 145,890	\$ 466,223	\$ 294,136	\$ 429,422	\$ 562,716
Effective Tax Rate		36.7%	36.3%	36.1%	34.2%	62.8%	36.9%	40.1%	36.4%	44.3%	40.5%	37.8%
Dividends on preferred shares		\$ 5,725		\$ 4,831	\$ 4,831	\$ 4,831	\$ 4,831	\$ 6,831	\$ 18,721	\$ 16,493	\$ 21,324	\$ 35,376
Dividends on common shares		\$ 48,973	\$ 46,870	\$ 47,555	\$ 44,598	\$ 43.213	\$ 45,763	\$ 40,009	_	\$ 128,985	_	_
Number of common shares (avg.) (in thousands)		175,363	178,348	182,728	183,124	184.134	188,794	190,450	178,813	187,793	ı	189,925
One-time Items ⁽¹⁾												
Net interest income (teb) Other income (teb)		•		, ,	(2,000)	(137,042)			, ,	(137,042)	(139,042)	75,800
Provision of deat losses use to tevision of estimate Non-interest expenses					000'6		. ,	000,681		000,281	000,581	, ,

CONSOLIDATED STATEMENT OF INCOME

(1); in O4 2002, the Bank recorded an impairment charge on investment of \$2.0 million (\$1.3 after taxes). Also in O4 2002, the Bank recorded an amount of \$3.0 million (\$1.3 after taxes) in O1 2002, the Bank recorded a gain of \$7.8.5 million on the sale of the Bank's U.S. asset-based lending operation. As a result of this transaction, the Bank recorded a gain of \$7.8.5 million on the sale of the Bank's U.S. asset-based lending operation. As a result of this transaction, the Bank associated a gain of \$7.8.5 million on the sale of its portfolio of impaired loans. As a result a \$1.85 million provision for credit loss. These amounts are included in discontinued operations. Also in O1 2002, the Bank re-assessed the realizable value of its portfolio of impaired loans. As a result a \$1.85 million provision for credit loss. These amounts are included in discontinued operations. As one of the impaired for the impaired loans portfolio. In O4 2001, the bank recorded a gain of \$7.8 a million on a lax equivalent basis on the sale of the Bank's merchant card services business.

	20	2003			2002	2		YTD	Q	Full	Full Year
(Taxable equivalent basis)	\$ ဗ	92	ō	8	ဗ	02	ō	2003	2002	2002	2001
in % of average assets											
Net interest income	1.71	2.06	2.08	2.17	2.10	2.08	2.16	1.95	2.11	2.13	2.01
Other income	3.05	2.60	2.77	2.63	1.81	2.69	2.34	2.81	2.28	2.37	2.68
Provision for credit losses	0.25	0.24	0.23	0.31	0.36	0.75	1.37	0.24	0.84	0.71	0.30
Non-interest expenses	3.06	3.09	3.09	3.18	2.98	2.83	2.80	3.08	2.87	2.94	2.87
Income taxes	0.53	0.48	0.55	0.45	0.36	0.44	0.13	0.52	0.31	0.34	0.58
Non-controlling interest	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04
Income before disc. oper. and amort. of goodwill	0.88	0.81	0.94	0.82	0.17	0.71	0.16	0.00	0.34	0.46	0.90
Amortization of goodwill	5 '	3 '	-	-	-	-	0.00	,	00.0	0.00	0.02
Net income	0.89	0.81	0.94	0.80	0.15	0.71	0.82	0.88	0.56	0.62	0.89
Average assets (\$000,000) Average earning assets (\$000,000)	\$72,274 \$65,518	\$70,110 \$62,646	\$70,320 \$63,312	\$67,348	\$67,790	\$71,071 \$64,163	\$71,016 \$64,436	\$70,910 \$63,838	\$69,947 \$63,456	\$69,292 \$63,648	\$69,197 \$61,894
in % of Average Risk-Weighted Assets											
Net interest income (teb)	3.48%	3.71%	3.76%	3.75%	3.64%	3.79%	3.90%	3.61%	3.78%	3.77%	3.38%
Net income before amortization of goodwill	1.81%	1.45%	1.69%	1.38%	0.26%	1.28%	1.47%	1.63%	1.00%	1.10%	1.41%
Net income	1.81%	1.45%	1.69%	1.38%	0.26%	1.28%	1.47%	1.63%	1.00%	1.10%	1.37%
Average Risk-Weighted Assets (\$000,000)	\$36,660	\$39,061	\$38,952	\$38,889	\$38,977	\$39,117	\$39,347	\$38,215	\$39,148	\$39,083	\$41,101
Prime rate	4.96%	4.70%	4.50%	4.50%	4.20%	3.79%	4.10%	4.72%	4.03%	4.15%	6.55%
B/A's 30 days	3.25%	2.97%	2.79%	2.83%	2.51%	2.11%	2.40%	3.00%	2.34%	2.46%	4.86%
Spread	1.71%	1.73%	1.71%	1.67%	1.69%	1.68%	1.70%	1.71%	1.69%	1.69%	1.69%

RESULTS OF OPERATIONS AS A PERCENTAGE OF AVERAGE ASSETS

(in millions of dollars) (taxable equivalent basis)		2003	93			2002	12		YTD	٥	Full Year
	8	ခ	05	5	9	83	92	Ö	2003	2002	2002
Personal and Commercial											
Banking			•								
Net interest income		316	300	312	304	299	289	299	928	887	1,191
Other income		165	147	156	149	159	142	141	468	442	591
Total Income		481	447	468	453	458	431	440	1,396	1,329	1,782
Operating expenses		295	282	273	293	273	273	274	820	820	1,113
Provision for credit losses		52	51	53	53	53	55	28	156	166	219
Earning before income taxes		134	114	142	107	132	103	108	330	343	450
Income taxes		48	42	51	93	48	4	33	141	127	166
Non-controlling interest			,	1	,	•	•	-	-	•	•
Earning before discontinued operations		98	72	91	89	84	63	69	549	216	284
Discontinued operations		,	,		,	•	١	1		•	1
Net Income		98	72	91	89	84	63	69	249	216	284
Net interest margin		3.24%	3.19%	3.23%	3.15%	3.11%	3.10%	3.06%	3.22%	3.09%	3
Expense ratio		61.3%	63.1%	58.3%	62.4%	29.6%	63.3%	62.3%			
Average loans and BA's		37,915	37,759	37,531	37,280	37,327	37,579	37,893	37,735	37,600	37,519
Average assets		38,716	38,555	38,342	38,258	38,100	38,261	38,726	38,537	38,363	38,337

NET INCOME BY SECTOR OF ACTIVITIES

(in millions of dollars) (taxable equivalent basis)		2003	2			2002	22		YTD	٥	Full Year
	9	ဗ	75	5	Š	63	25	ē	2003	2002	2002
Wealth Management											
Net interest income		22	22	23	23	22	22	22	67	99	83
Other income		144	132	139	132	116	135	138	415	389	521
Total Income		166	154	162	155	138	157	160	482	455	610
Operating expenses		132	126	131	130	120	131	124	389	375	502
Provision for credit losses		1	,		_	,	,	1			-
Earning before income taxes		34	28	31	24	18	56	36	93	80	104
Income taxes		12	2	Ξ	7	7	80	12	33	27	34
Non-controlling interest		Υ-	_	-	-	•	-	-	က	3	4
Earning before discontinued operations		21	17	19	16	\$	11	23	22	20	99
Discontinued operations		•	,	,	,	ı	,	1	ŀ	,	1
Net Income		21	17	19	16	10	17	23	57	50	99
Expense ratio		%5'62	81.8%	80.9%	83.9%	87.0%	83.4%	77.5%	80.7%	82.4%	82.8%
Average loans and BA's		312	312	316	327	344	376	391	313	370	329
Average assets		672	929	672	736	749	794	799	299	781	169

(in millions of dollars) (taxable equivalent basis)	20	2003			2002	22		YTD	٥	Full Year
	\$ 83	075	٥	04	03	05	ō	2003	2002	2002
Financial Markets										
Net interest income	 15	69	7.1	83	- 89	11	92	155	237	320
Other income	217	118	166	117	134	153	105	501	392	209
Total Income	232	187	237	200	202	230	197	929	629	829
Operating expenses	129	117	128	121	103	100	93	374	296	417
Provision for credit losses	6	12	10	6	=	8	13	31	32	41
Farning before income taxes	94	58	66	2	88	122	91	251	301	371
Income taxes	33	21	35	22	33	44	34	88	111	133
Non-controlling interest	•	,	1	•		,	-			1
Earning before discontinued operations	61	37	64	48	55	78	25	162	190	238
Discontinued operations	1	ì	,	•	,	,	ı	ı	•	
Net Income	61	37	64	48	55	78	22	162	190	238
Expense ratio	22.6%	62.6%	54.0%	%9'09	51.0%	43.5%	47.2%	22.0%	47.1%	
Average loans and BA's	8,895		8,292	9,558	7,359	8,865	8,754	8,653	8,320	
Average assets	38,226	.,	37,222	35,002	35,627	39,028	38,675	37,313	37,763	1

NET INCOME BY SECTOR OF ACTIVITIES

(in millions of dollars) (taxable equivalent basis)		2003	93			2002	05		OTY.	و	Full Year
	04	03	02	۵.	9	Q3	Q2	Ď.	2003	2002	2002
Other Segments											
Net interest income		(40)	(33)	(38)	(42)	(31)	(27)	(27)	(117)	(82)	(127)
Other income		29	48	31	49	(100)	36	35	108	(53)	20
Total Income		(11)	6	(2)	7	(131)	6	8	(6)	(114)	(107)
Operating expenses		2	4	16	(4)	12	(13)	10	22	6	2
Provision for credit losses		(16)	(22)	(22)	(10)	(2)	29	174	(09)	239	229
Earning before income taxes		3	27	(1)	21	(141)	(45)	(176)	29	(362)	(341)
Income taxes		4	6	-	80	(28)	(16)	(61)	14	(105)	(16)
Non-controlling interest		9	9	9	9	7	7	9	18	20	26
Earning before discontinued operations		(1)	12	(8)		(120)	(36)	(121)	(3)	(277)	(270)
Discontinued operations		-	,	,	(4)	(3)	,	118	_	115	111
Net Income		9	12	(8)	3	(123)	(36)	(3)	(2)	(162)	(159)
Average loans and BA's		(7,477)	(7,492)	(7,797)	(8,946)	(6,881)	(8,349)	(8,295)	(7,590)	(7,836)	(8,116)
Average assets		(5,340)	(5,563)	(5,916)	(6,648)	(6,686)	(7,012)	(7,184)	(5,607)	(6,960)	(6,881)
Total											
Net interest income		313	352	368	368	328	361	386	1,033	1,105	1,473
Other income		555	445	492	447	309	466	419	1,492	1,194	1,641
Total Income		898	197	860	815	299	827	805	2,525	2,299	3,114
Operating expenses		558	529	548	540	208	491	501	1,635	1,500	2,040
Provision for credit losses		45	41	41	53	62	130	245	127	437	490
Earning before income taxes		265	227	271	222	26	206	59	763	362	584
Income taxes		16	82	86	92	09	9/	24	277	160	236
Non-controlling interest		7	7	7	7	8	8	7	21	23	30
Earning before discontinued operations		161	138	166	139	29	122	28	465	179	318
Discontinued operations		-	'	,	(4)	(3)	,	118	-	115	111
Net Income		162	138	166	135	26	122	146	466	294	429
Net interest margin		1.72%	2.06%	2.08%	2.17%	2.10%	2.08%	2.16%	1.95%	2.11%	2.13%
Expense ratio		64.3%	66.3%	63.7%	62.0%	63.3%	59.4%	62.2%	64.7%	65.2%	67.1%
Average loans and BA's		39,645	39,354	38,342	38,219	38,149	38,471	38,743	39,111	38,454	38,395
Average assets		72,274	70,110	70,320	67,348	67,790	71,071	71,016	70,910	69,947	69,292

NET INCOME BY SECTOR OF ACTIVITIES

NATIONAL BANK FINANCIAL INC.

STATEMENT OF INCOME

(000)		20	2003			20	2002		QLA	Q.	Full Year	Year
	04	03	02	Q1	8	Q 3	07	ā	2003	2002	2002	2001
et Interest Income		\$ 6,539	\$ 12,952	6,539 \$ 12,952 \$ 8,494	\$ 12,160	\$ 12,603	\$ 12,160 \$ 12,603 \$ 11,883 \$ 11,879	\$ 11,879	\$27,985	\$36,365	\$ 48,525	\$ 94,660
ther Income		199,437	163,456	210,061	179,010	165,092	202,897	162,226	572,954	530,215	709,225	806,078
ommissions		84,017	72,134	85,210	76,285	74,112	89,640	74,404	241,361	238,156	314,441	302,836
on-Interest Expenses		97,992	93,940	96,691	103,498	84,993	77,541	74,959	288,623	237,493	340,991	321,303
come Before Income Taxes		23,967	10,334	36,654	11,387	18,590	47,599	24,742	70,955	90,931	102,318	76,599
come Taxes		8,393	3,931	12,369	330	7,476	17,036	9:638	24,693	34,450	34,780	24,267
et Income		15,574	6,403	24,285	11,057	11,114	30,563	14,804	46,262	56,481	67,538	52,332

		2	2003			2002	2			YTD	F	Full Year
(unaudited) (thousands) (taxable equivalent basis)	ğ	ဗ	8	9	Q4 (3)	03(4)	07	٩	2003	2002	2002	2001(1)
Other Income												
Deposits and payment service charges		\$ 48,103	\$ 45,881	\$ 46,116	\$ 47,404	\$ 48,405	\$ 45,050	\$ 44,844	\$ 140,100	\$ 138,299	\$ 185,703	\$ 172,661
Commissions on loans and bankers' acceptances		66,750	64,199	68,426	60,138	63,034	60,276	61,176	199,375	`	244,624	239,724
Capital market fees		138,393	119,808	136,100	134,329	126,743	150,407	127,634	394,301	_	539,113	492,987
Foreign exchange revenues	•	15,953	18,324	17,355	16,557	18,657	16,191	15,351	51,632		99,756	928'09
Card service revenues		14,782	11,641	10,475	10,829	13,907	10,825	11,170	36,898	35,902	46,731	79,038
Trust services		25,907	26,279	26,642	24,568	23,598	21,451	20,653	78,828	65,702	90,270	44,996
Mutual funds		26,154	24,804	26,791	27,398	13,889	13,931	14,684	77,749	42,504	69,902	50,772
Securitization		51,093	43,550	54,259	66,613	42,009	49,153	46,271	148,902	137,433	204,046	157,109
Profit & Loss on trading		120,529	55,266	49,825	21,746	35,807	37,294	27,755	225,620	100,856	122,602	227,365
Profit & Loss other than trading		(2,882)	(9,381)	12,909	(6,473)	(119,029)	19,698	7,852	646	(91,479)	(97,952)	71,111
Other		51,360	44,339	42,826	44,136	41,762	41,866	41,470	138,525	125,098	169,234	260,917
Total		\$ 556,142 \$	\$ 444,710	\$ 491,724	\$ 447,245	\$ 308,782	\$ 466,142	\$ 418,860	\$ 1,492,576	\$ 1,193,784	\$ 1,641,029	\$ 1,857,556
As a % of total revenues (TEB)		64.1%	25.8%	27.1%	54.9%	46.3%	26.3%	52.0%	59.1%	51.9%	52.7%	57.2%
		-	2003			2002	-		Α.	YTD	Full	Full Year
(unaudited) (thousands)	8	ခ	8	5	04	03	075	5	2003	2002	2002	2001
Trading revenues							_					
Net Interest Income		\$ (23,470)	\$ 14,117	\$ 24,297	\$ 23,218	\$ 6,296	\$ 6,432	\$ 15,054	\$ 14,944	\$ 27,782	\$ 51,000	\$ 7,294
Other Income		120,529	55,267	49,825	21,746	35,807	37,294	27,755	225,621	100,856	122,602	227,365
Total		\$ 97,059 \$	69,384	\$ 74,122	\$ 44,964	\$ 42,103	\$ 43,726	\$ 42,809	\$ 240,565	\$ 128,638	\$ 173,602	\$ 234,659
										1		

OTHER INCOME AND TRADING REVENUES

(1): In Q4 2002, the Bank recorded an impairment charge on investment of \$2.0 million. In Q3 2002, the Bank recorded an impairment charge on investment of \$137.0 million. In Q4 2001, the bank recorded a gain of \$75.8 million on a tax equivalent basis on the sale of the Bank's merchant card services business.

		20	2003			20	2002		λ	YTD	Fu	Full Year
(unaudited) (thousands)	8	Ω3	02	٩	Q4 (1)	03	02	۵ı	2003	2002	2002	2001
Non-Interest Expenses												
Salaries and Staff benefits												
Salaries		\$ 198,171	\$ 176,079	\$ 184,539	\$ 187,934	\$ 169,192	\$ 160,569	\$ 168,448	\$ 558,789	\$ 498,209	\$ 686,143	\$ 642,240
Commissions		84,017	72,134	85,210	76,285	74,112	89,640	74,404	241,361	238,156	314,441	302,836
Pension plan and other staff benefits		42,454	44,212	47,625	36,093	36,123	35,840	38,724	134,291	110,687	146,780	_
Total Compensation		324,642	292,425	317,374	300,312	279,427	286,049	281,576	934,441	847,052	1,147,364	1,063,785
Premises, Equipment & Furniture												
Rent		25,382	24,496	24,078	21,379	21,746	21,142	21,336	73,956	64,224	85,603	86,448
Taxes & insurance		4,441	5,404		4,624	4,463	3,882	3,625	13,897	11,970		_
Maintenance, lighting, heating		6,120	7,002	6,221	7,001	5,519	7,520	6,103	19,343		26,143	
Rental & maintenance of computers		61,334	289'09	62,708	67,401	56,134	57,978	57,430	184,729	171,542	- 2	
Depreciation		12,446	12,577	11,190	22,662	14,378	13,195	12,709	36,213	40,282	62,944	46,264
Total Premises, Equipment & Furniture		109,723	110,166	108,249	123,067	102,240	103,717	101,203	328,138	307,160	430,227	407,137
Other Expenses												
Professional fees	·	41,433	43,294	42,565	52,293	40,902	37,509	34,726	127,292	113,137	165,430	165,594
Taxes on capital & salaries		10,890	15,868	10,832	10,348	15,562	15,741	15,880	37,590	47,183	57,531	64,332
Travel & business development		21,595	25,604	23,391	31,167	21,454	21,135	17,870	70,590	60,459	91,626	_
Other		49,675	41,245	45,874	22,778	48,823	27,208	49,457	136,794	125,488	148,266	208,351
Total Other Expenses		123,593	126,011	122,662	116,586	126,741	101,593	117,933	372,266	346,267	462,853	517,896
TOTAL NON-INTEREST EXPENSES		\$ 557.958	\$ 528.602	\$ 548 285	\$ 539.965	\$ 508.408	\$ 491.359		\$ 1 634 845	\$ 500 712 \$ 1 634 845 \$ 1 500 479	X 2 040 444	C 1 088 818

NON-INTEREST EXPENSES

(1): In Q4 2002, the Bank recorded an amount of \$9.0 million related to the write-off of fixed assets.

		2003	33			20	2002		F 	ATD	E	Full Year
(millions of dollars)	8	ဗ	05	9	8	တိ	07	9	2003	2002	2002	2001
RETAIL		\$15	\$16	\$15 \$5					\$46			\$62
מוור מ אכו ווספווירסס		\$20	\$20	\$20	\$20	\$20	\$22	\$22	\$60	\$64	.: \$84	\$62
CREDIT CARD		7	80	80	8	7	60	6	23	24	32	35
COMMERCIAL		24	22	24	24	25	23	26	02	74	86	78
CORPORATE		6	12	10	б 	=	8	13	31	32	41	29
REAL ESTATE CANADA USA		- 1		1	(2)	- 1	(2)	-	e 1	6 (2)	4 -	m /
Total Real Estate		-	-	1	-	1	2	1	3	4	5	3
TREASURY		1	•	1	1	1	1	•	ı	,	Ι,	8
OTHER ⁽¹⁾		(9)	(12)	(11)	£	.9	105	182	(53)	293	292	19
CREDIT CARD SECURITIZATION		(10)	(10)	(11)	. (8)	8)	(8)	(8)	(31)	(24)	(32)	(23)
GENERAL		•	•		'	1	(30)	,		(30)	(30)	•
Total before Sovereign Risk General Reserve		45	41	41	53	62	130	245	127	437	490	202
SOVEREIGN RISK GENERAL RESERVE		•	-	•	,	,	•	-	1	,		
Total		45	41	41	53	62	130	245	127	437	490	205
As a % of loans and BA's											1.12%	0.43%
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	******	in anima bakad	San All and	and bearing	ash a dan an	The 4.00	to de anima	of accordance	and in the	other seems	1	

PROVISION FOR CREDIT LOSSES

Note: The provision for credit losses allocated to each business segment is calculated using the anticipated loss methodology. The difference with actual loan losses is posted in the other segment.

(1): Includes a revision of provision estimate of \$185 million in Q1 2002.

		20	2003				2002	2		End Of Year	fYear
(unaudited)(millions of dollars)	ğ	93	07	٥	8		63	07	ō	2002	2001
Assets	: :			_ •							- 000
Cash resources		5 6,596	24 203	5 6,432	90,00	9	16,891	8,332	9,058	\$ 5,854	3,832
Securities		4/C'17	565,12	6.6	*0'0z	0	60+101	10,213	990,61	C*0,02	076'/
Loans	i	10 701	12.42		12 062		12 402	42 247	42 250	42 022	11 055
Residential mortgages		13,781	13,144	12,937	06,21	2 0	12,432	12,21	907'71	12,003	1,033
Personal and credit cards		066'0	208.0		0,040		0,71	0.950	070'6	0,040	2,000
Business and government		19,234	19,589	18,477	20,035	0 4	19,742	18,358	18,308	250,02	480,77
Securiles purchased under reverse repuichase agreements		0,090			2.30		2,01	301,02	0014	2,300	1
Total Loans		42,606	42,057	4	40,812	7	40,616	1/9,14	40,910	40,812	44,392
Customers' liability under bankers' acceptances		3,344	3,128	E .	2,988		2,773	3,027	3,033	2,988	3,593
Assets held for disposal		19	225		313	e .	415	292	610	313	. ;
Other assets		ſ	3,405		ĺ	-	-	Ì]	3,589	4,223
Total Assets		\$ 78,394	\$ 75,791	\$ 73,125	\$ 74,611	1	72,300	\$ 74,670	\$ 75,970	\$ 74,611	\$ 75,966
Liabilities											
Deposits							-				
Personal		\$ 23,501	\$ 23,234	₩	s	\$	22,456	\$ 22,572	\$ 22,388	\$ 22,607	\$ 21,857
Business and government		23,173	22,741			2	22,607	21,635	22,121	22,582	23,362
Deposit-taking institutions		4,853	4,209	5,530	6,501	1	6,227	6,879	6,016	6,501	6,217
Total Deposits		51,527	50,184	49,930	51,690	0	51,290	51,086	50,525	51,690	51,436
Others						_					
Acceptances		3,344	3,128		2,988		2,773	3,027	3,033	2,988	3,593
Other liabilities		17,980	16,864	14,309	14,440	_	12,600	15,012	16,640	14,440	15,174
Subordinated debentures		1,543	1,553		1,592	2	1,600	1,630	1,645	1,592	1,647
Total Others		22,867	21,545	19,024	19,020		16,973	19,669	21,318	19,020	20,414
Shareholders' equity											
Preferred shares		375	200	200	300	-	300	300	400	300	492
Common shares		1,580	1,583	1,633	1,639	6	1,637	1,628	1,672	1,639	1,668
Contributed surplus		2	1					1	•	•	
Retained earnings		2,043	1,979			2	1,897	1,987	2,055	1,962	1,956
Total Shareholders' equity		4,000	4,062	4,171	3,901	1	3,834	3,915	4,127	3,901	4,116
Total Liabilities & Shareholders' Equity		\$ 78,394	\$ 75,791	\$ 73,125	\$ 74,611	-	72,097	\$ 74,670	\$ 75,970	\$ 74,611	\$ 75,966
Mortgage securitization		\$ 4,205	\$ 4,518	_	\$ 4,729	\$	5,063	\$ 5,161	\$ 5,153	\$ 4,729	\$ 5,343
Credit card securitization		900	۰.	8	\$ 1,200	\$	-	950	j	\$ 1,200	\$ 950
Consumer loans securitization				s	s	+-	+-	534	\$ 591	l	\$ 687
Direct loans securitization		\$ 515		s	\$ 515	5	515	1		\$ 515	9
Mutual funds		\$ 9,320	\$ 9,229	\$ 9,415	\$ 9,440	\$	5,081	\$ 5,279	\$ 5,101	\$ 9,440	\$ 4,808
Securities - excess of market value over book		\$ 78	\$ 23	⊢-1	\$	(10) \$	(8)	\$ (61) \$	\$ (3)	\$ (10)	\$ (27)
Number of shares outstanding (000's)		174,507	175,670	181,563	182,596	9	183,256	185,109	190,500	182,596	190,331
							ŀ				
Domestic Gap < 1 year		2.521	1,279	730	3.409	- 6	578	951	4,369	3.409	(191)
				2,1,2	11,	,	1,331		1		

CONDENSED CONSOLIDATED BALANCE SHEET

	9 4	3.901 (6) 200 200 (48) (5)	3,834 3,834 135 (45) (1)	26 26 26 (43) (5)	4,127	4,116	3,901	2002	2002	2001
(125) (50) (50) (125) (138 (48) (47) (8) (8) (8) (47) (42) (41) (13) (13) (13) (13) (13) (13) (13) (1	4	3.901 (6) 200 166 (48) (5)	3.834 2 2	3,915 - 9 26 (43)	(44)	4,116	3,901	4116		
(3) (50) (125) 138 162 138 (48) (47) (5) (8) (1) (1) (1) (1) (1) (2) (42) (140)		(6) 200 166 (48) (5)	135 135 (45) (1)	26 (43) (5)	(44)	,			4,116	3,828
(125) (50) (125)		(6) 200 166 (48) (5)	135 (45) (45)	26 (43) (5)	(44)	7	•		,	(77)
(125) 162 138 (48) (47) (48) (47) (6) (8) (1) (1) (1) (2) (2) (140) (400)		200 - 166 (48) (5)		26 (43)	(100)	-	(29)	(31)	(53)	15
(125) 138 162 138 (49) (47) (9) (8) (1) (1) (1) (1) (1) (2) (2) (140) (40)		, (48) (5)	, 135 (45) (4)	26 (43)	(100)	,	200		,	
(48) (47) (8) (8) (9) (1) (1) (1) (1) (2) (42) (140)		166 (48) (5)	(45) (45)	26 (43)	(0)	(92)	(125)	(192)	(192)	,
(48) (47) (5) (8) (1) (1) (1) (2) (2) (2) (42) (140) (400)		(48)	(45)	(43)	122	146	466	294	429	563
(1) (1) (2) (42) (140)		(2)	₹.	(2)	(46)	(40)	(143)	(129)	(174)	(156)
(1) (1) (1) (2) (2) (42) (140) (10)	€ .		Ê	•	(2)	(2)	(19)	(17)	(21)	(32)
(1) 1 (1) (2) 2 (3) (140) 4 000 4 062					Ξ	,	Ξ	Ē	(2)	(2)
(1) 1 (1) (2) 2 2 (42) (140) 4 000 4 062				-	1	,			,	(28)
(1) (2) 2 2 (42) (140) 4 000 4 062		(4)	,	•	,	•	4)			,
(42) (140) 4 000 4 062		•	•	'	(2)		(3)	<u>@</u>	(2)	80
(42) (140)	•	ı	,	•	•	•	2	,		,
4 000 4 062		(33)	(20)	(89)	(136)	,	(215)	(204)	(224)	
200't	4,062	4 171	3,901	3,834	3,915	4,127	4,000	3,834	3,901	4,116
Shareholders' equity										
		200	300	300	300	400	375	300	300	492
Common shares 1,580 1,583	_	1,633	1,639	1,637	1,628	1,672	1,580	1,637	1,639	1,668
2	•	•	•	•	,	1	2	•	,	-
	_	2.038	1,962	1,897	1,987	2,055	2,043	1,897	1,962	1,956
Closing balance 4,000 4,062		4 171	3,901	3,834	3,915	4,127	4,000	3,834	3,901	4,116

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

ASSETS UNDER ADMINISTRATION/ MANAGEMENT

	National	National	National		Natcan	National	1	Total	tal
	Trust	Financial	Securities		Management	Discount	excluding		
	Inc.	& Cie.	Inc.	Altamira	Inc.	Brokerage	subsidairies	2003	2002
							7		
as at July 31, 2003									
Assets under administration	- 								
Institutional	31,062	4,275	ì	453	,	,	_	35,790	36,310
Personal	•	61,202	1	•		6,391	1	67,593	59,409
Mutual funds	5,653	7	5,356	1	1	•	1	11,016	11,032
Mortgage loans sold to third parties	-		-	1	1	1	4,205	4,205	6,196
Total assets under administration	36,715	65,484	5,356	453	•	6,391	4,205	118,604	112,947
Assets under management									
Perconal	2,205	,	•	•	•	,	'	2.205	2.081
Managed portfolios	'	1.511	•	ı	10.941	2.061		14.513	12,701
Mutual funds	•		•	3,964	10,034	,	,	13,998	7,915
Total assets under management	2,205	1,511	1	3,964	20,975	2,061	•	30,716	22,697
Total assets under administration / management	38,920	66,995	5,356	4,417	20,975	8,452	4,205	149,320	135,644
								2002	2001
as at July 31, 2002 Assets under administration					i				
Institutional	31,622	4,688	1	1	•	ſ	•	36,310	35,080
Personal	,	53,971	1	1	,	5,438	,	59,409	46,263
Mutual funds	5,940	7	5,081	,	١	,	•	11,032	9,736
Mortgage loans sold to third parties	•	1,133	1	•	•		5,063	6,196	6,410
Total assets under administration	37,562	59,803	5,081	•	•	5,438	5,063	112,947	97,489
Assets under management			* -						
Personal	2,081	,	1	•	1	<i>.</i>	•	2,081	1,956
Managed portfolios	1	1,200	-	•	9,583	1,918	•	12,701	12,024
Mutual funds	-	-	-	-	7,915			7,915	6,217
Total assets under management	2,081	1,200	•	-	17,498	1,918		22,697	20,197
Total assets under administration / management	39,643	61,003	5,081		17,498	7,356	5,063	135,644	117,686

		2003	03			50	2002		End 0	End Of Year
(\$ millions)	Q4	03	۵5	ā	04	CO3	۵2	Q1	2002	2001
RETAIL		\$35.5	\$36.3	\$40.9						
SIMIE & AGRIBOSINESS		\$71.6	\$72.4	\$74.0	\$89.6	\$102.6	\$138.2	\$159.8	\$89.6	\$251.4
COMMERCIAL		217.0	221.6	233.1	225.3	265.1	258.2	275.7	225.3	398.5
CORPORATE		95.7	84.4	53.9	73.3	166.0	167.0	37.4	73.3	43.5
REAL ESTATE -Canada -United States		56.7	59.6	68.6	83.2	74.0	69.6	69.8	83.2	70.4
Total Real Estate		56.7	59.6	9.89	83.2	74.0	70.0	70.3	83.2	74.1
DISCONTINUED OPERATIONS		ı	,	1	·	ı	t	1	,	148.7
TREASURY		4.1	4.2	4.5	4.6	4.6	5.2	5.3	4.6	5.3
OTHER .		2.0	4.	2.3	3.1	2.9	8.2	11.5	3.1	10.5
GENERAL ALLOWANCE		1	1	'	1	•	,	1	,	•
PRIVATE RISKS		447.1	443.6	436.4	479.1	615.2	646.8	560.0	479.1	932.0
DESIGNATED COUNTRIES		22.6	23.1	24.3	24.0	24.3	23.3	8.5	24.0	38.2
TOTAL		\$469.7	\$466.7	\$460.7	\$503.1	\$639.5	\$670.1	\$568.5	\$503.1	\$970.2
AS A % OF LOANS AND ACCEPTANCES		1.0%	1.0%	1.1%	1.1%	1.5%	1.5%	1.3%	1.1%	2.0%
								1		

GROSS IMPAIRED LOANS

		20	2003			2002	2			Full Year	
	8	Q 3	0 5	ā	94	ဗ	75	ē	2003	2002	2001
Opening balance		467						970		970	992
Vrite-off		(37)	(30)	(72)	(154)	(64)	(80)	(332)	(139)	(089)	(367)
ormation ·		40						123		356	345
Fransfert to assets held for disposal		•	•	1	i	ļ		(193)	!	(193)	•
Closing balance		470	467	460	503	640	029	568	470	503	970

		2003	03			20	2002		End Of Year	Year
(\$ millions)	94	03	07	o 1	9	03	07	ğ	2002	2001
RETAIL		\$17.3	\$17.5	\$23.5	\$59.4	\$65.5	\$81.6	\$95.8		
SME & AGRIBUSINESS		\$22.1	\$22.5	\$19.0						
		\$39.4	\$40.0	\$42.5	\$59.4	\$65.5	\$81.6	\$95.8	\$59.4	\$210.7
COMMERCIAL		114.1	115.6	118.9	97.2	122.7	129.2	143.9	97.2	210.4
CORPORATE		49.8	33.3	19.1	36.1	49.0	53.2	20.0	36.1	14.5
REAL ESTATE		7 00	25.0	944.0	48.0	38.6	39.7	30.0	46.0	29.2
-United States		1.67	6.00	2.1	2 ' 9	0.00	1 1 6	2 ' 6	10.0	2.8
lotal Real Estate		29.4	35.9	44.9	40.0	30.0	39.7	39.0	40.0	32.0
DISCONTINUED OPERATIONS		,	i	ı	,	,		•	,	117.3
TREASURY		0.1	0.1	3.0	3.0	2.8	2.7	2.8	3.0	2.8
отнек		(2.8)	(0.4)	'	2.2	2.1	4.3	5.6	2.2	3.3
GENERAL ALLOWANCE		(405.0)	(405.0)	(405.0)	(405.0)	(405.0)	(405.0)	(435.0)	(405.0)	(500.0)
PRIVATE RISKS		(175.0)	(180.5)	(176.6)	(161.1)	(126.3)	(94.3)	(127.9)	(161.1)	91.0
DESIGNATED COUNTRIES		2.7	1.7	1.9	1.9	1.9	1.9	-	1.9	-
TOTAL		\$(172.3)	\$(178.8)	\$(174.7)	\$(159.2)	\$(124.4)	\$(92.4)	\$(127.9)	\$(159.2)	\$ 91.0
AS A % OF LOANS AND ACCEPTANCES		-0.4%	-0.4%	-0.4%	-0.4%	%E'0-	-0.2%	-0.3%	-0.4%	0.2%

INDUSTRY EXPOSURE

Real Estate		2003	33			2002	22	
Outstanding (millions of dollars)	\$	93	70	Ď.	Φ	Q 3	۵2	5
CANADA		\$521.0	\$501.0	\$460.0	\$475.0	\$448.0	\$433.0	\$446.0
UNITED STATES		54.0	29.0	0.99	0.69	0.69	93.0	107.0
GROSS TOTAL		575.0	560.0	526.0	544.0	517.0	526.0	553.0
ALLOWANCE FOR LOAN IMPAIRMENT								
- CANADA.		27.3	23.7	23.7	37.2	37.4	29.9	30.8
- U.S.A.		1	,	'	ı	•	0.4	0.5
ALLOWANCE FOR LOAN IMPAIRMENT		27.3	23.7	23.7	37.2	37.4	30.3	31.3
NET	*	\$547.7	\$536.3	\$502.3	\$206.8	\$479.6	\$495.7	\$521.7

, , , , , , , , , , , , , , , , , , , ,		2003	33			2002	75	
Outstanding (millions of dollars)	24	တ	05	õ	\$	03	0 2	ē G
Cable		\$131	\$136	\$117	\$126	\$122	\$119	\$110
% investment grade		42.75%	41.18%	29.06%	31.75%	29.76%	30.87%	24.73%
% non-investment		57.25%	58.82%	70.94%	68.25%	70.24%	69.13%	75.27%
% of loans and BA's		0.31%	0.33%	0.29%	0.30%	0.30%	0.30%	0.28%
Wireless and Wireline		92	104	162	152	244	243	396
% investment grade		21.74%	30.77%	24.69%	25.66%	42.46%	36.41%	63.21%
% non-investment		78.26%	69.23%	75.31%	74.34%	57.54%	63.59%	36.79%
% of loans and BA's		0.22%	0.25%	0.40%	0.37%	0.60%	0.61%	0.93%
Total		223	240	279	278	396	362	476
% investment grade		34.08%	36.67%	26.52%	28.42%	38.22%	34.59%	54.32%
% non-investment		65.92%	63.33%	73.48%	71.58%	61.78%	65.41%	45.68%
% of loans and BA's		0.53%	0.57%	0.69%	0.67%	0.90%	0.91%	1.21%

Electric Power and Power Generation		20	2003			20	2002	
Outstanding (millions of dollars)	4	Q 3	Q2	ğ	\$	0 3	02	<u>6</u>
Regulated Utilities		\$30	\$11	\$2	\$2	_		
% investment grade		100.00%	100.00%	100.00%	100.00%			
% non-investment		0.00%	0.00%	0.00%	0.00%			
% of loans and BA's		0.07%	0.03%	0.00%	0.00%			
Generation Projects with PPA's		156	137	160	178			
% investment grade		27.56%	39.42%	19.38%	37.64%			
% non-investment		72.44%	60.58%	80.63%	62.36%			
% of loans and BA's		0.37%	0.33%	0.40%	0.43%			
Other Generation Projects		29	34	18	29			
% investment grade		41.38%	47.06%	55.56%	34.48%			
% non-investment		58.62%	52.94%	44.44%	65.52%			
% of loans and BA's		0.07%	0.08%	0.04%	0.07%			
Total		215	182	180	209			
% investment grade		39.53%	44.51%	23.89%	37.80%			
% non-investment	•	60.47%	55.49%	76.11%	62.20%			
% of loans and BA's		0.51%	0.44%	0.45%	0.50%			

		5	2003			2	7007	
(millions of dollars)	Q4	Q 3	۵2	ā	2	۵3	۵2	õ
Tier I capital								
Common shareholders' equity		\$3,622	\$3,562	\$3,671	\$3,601	\$3,534	\$3,615	\$3,727
Non-cum. preferred shares, permanent	,	375	200	200	300	300	300	400
Non-controlling interest		3	က	2	19	18	17	18
Innovative instruments		421	430	456	467	475	471	476
Less: goodwill		099	099	099	99	352	284	284
Total Tier I		\$3,761	\$3,835	\$3,969	\$3,726	\$3,975	\$4,119	\$4,337
Tier II capital								
Cumulative preferred shares		∳	∳	ৢ	4	↔	ģ	⊹
Bank debentures	•	1,470	1,478	1,505	1,524	1,540	1,570	1,585
General provision		347	341	340	341	341	338	341
Total Tier II		\$1,817	\$1,819	\$1,845	\$1,865	\$1,881	\$1,908	\$1,926
Other deductions		243	243	251	296	297	407	431
TOTAL CAPITAL		\$5,335	\$5,411	\$5,563	\$5,295	\$5,559	\$5,620	\$5,832
Risk-adjusted balance sheet items								
Cash resources		\$1,303	\$1,186	\$1,333	\$1,421	\$1,405	\$1,702	\$1,915
Securities		2,706	2,659	2,947	2,336	2,213	2,215	2,433
Mortgage foans		4,343	4,039	4,108	3,971	3,787	3,601	3,634
Other loans		19,064	19,639	18,645	19,818	20,683	19,733	19,530
Other assets		5,915	5,376	5,330	5,117	4,568	4,900	4,935
Total Risk-adjusted balance sheet items		\$33,331	\$32,899	\$32,363	\$32,663	\$32,656	\$32,151	\$32,447
Risk-adjusted off-balance sheet items								
Commitments to extend credit								
L/G, L/C and transrelated contingent		641	998	918	150	802	984	816
Commitments to extend credit		3,914	3,651	3,957	3,873	3,901	3,961	4,086
Interest rate contracts		115	115	145	161	119	101	110
Foreign exchange contracts		209	217	183	221	283	261	322
Equity-linked contracts		136	109	92	96	51	89	85
Commodity		72	80	101	65	64	28	25
Total Risk-adjusted off-balance sheet items		\$5,087	82'038	\$5,396	\$5,166	\$5,220	\$5,433	\$5,476
Risk-adjusted market risk items		\$1,242	\$1,124	\$1,193	\$1,149	\$1,164	\$1,086	\$1,061
TOTAL RISK-ADJUSTED ASSETS		\$39,660	\$39,061	\$38,952	\$38,978	\$39,040	\$38,670	\$38,984
Risk-adjusted ratios		0 50/	/00 0	40.39/	/03/0	40.00		14 40/
191		13.5%	_		13.6%		14.5%	

RISK-ADJUSTED CAPITAL RATIOS

235,576

252,532

245,587

227,217

210,699

252,532

231,124

273,061

275,975

1,063 1,039 2,103 628

1,238 899 2,137 543

916 1,429 2,345 574

746 849 1,595 489

992 900 1,892 518

1,238 899 2,137 543

1,238 835 2,073 521

1,271 947 2,216 521

1,232 1,137 2,370 532

Replacement cost (1)
Future credit risk
Credit equivalent (2)
Risk-weighted equivalent

TOTAL DERIVATIVES **Total Notional Amount**

		2003	٤			
	9	603	02	۵ţ	04	
FOREIGN EXCHANGE RELATED CONTRACTS						
Swaps Options - purchased - sold		33,417 7,370 7,748	38,000 5,642 4,964	32,996 6,261 5,605	41,174 7,607 7,096	
Futures Total Notional Amount		5,683	6,862 55,468	7,368	7,340	i
Replacement cost (1)		451	445	267	314	
r uture creat han Credit equivalent (2) Risk-weighted equivalent		892	880 217	682 183	815 221	
INTEREST RATE RELATED CONTRACTS						
Swaps Options - purchased		84,595 48,728	93,448 43,203	70,539	67,820	
- sold Futures		50,337	3,606	3,663	59,700	
Total Notional Amount		188,826	187,654	152,893	169,998	
Replacement cost (1)		471	479	560	579	
Future credit risk Credit equivalent (2) Risk-weighted equivalent		645	643	712	720	
FINANCIAL FUTURES						1
Total Notional Amount		20,007	22,123	14,890	14,273	
EQUITY AND COMMODITY CONTRACTS						•
Total Notional Amount		12,924	7,816	111,111	5,044	
Replacement cost (1) Future credit risk Credit equivalent (2)		310 523 833	347 346 693	411 269 679	345 257 602	
Risk-weighted equivalent		. 208	189	193	161	

64,011 30,351 53,561 4,531 152,454

67,820 33,917 59,700 8,561 169,998

72,202 31,786 40,629 5,004 149,621

69,890 35,239 35,669 5,727 146,525

63,871 33,988 31,929 2,962 132,750

392 112 504 106

579 140 720 161

354 125 479 109

314 128 442 101

458 134 592 119

17,520

14,273

13,286

16,762

9,939

7,759

5.044

13,901

4,086

3,621

133 325 458 148

345 257 602 161

143 690 833 143

130 231 361 127

104 249 353 116

31,278 9,636 8,075 8,854 57,843

41,174 7,607 7,096 7,340 63,217

43,935 8,374 7,593 8,877 68,779

41,438 6,246 5,305 6,855 59,844

41,789 7,366 7,667 7,567 64,389

End Of Year 2001

2002

5

8

8

FINANCIAL DERIVATIVES

(millions of dollars)

538 602 1,141 374

314 502 815 221

419 614 1,033 322

302 490 792 261

430 517 947 283

Gross positive replacement cost after permissible netting ε

Taking into account permissible netting 6

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			2003	•					•	7007			
	Q 4		03	0 5		5	Φ	_	93		Q 2		ğ
Credit Ratina													
Moody's (Long Term Debt Senior)	_	L	A1	A	F	A1	۲	F	A	F	A1	Ĺ	1
Standard & Poors/CBRS (Long Term Debt)		_	_ V	∢	_	⋖	<		⋖		V		×
DBRS (Debentures)		-ĕ	A(Low)	A(Low)	· · ·	A(Low)	A(Low)	<u> </u>	A(Low)	_	A(Low)	¥ —	A(Low)
Fitch (Long-Term)	_	_	¥.	¥	\dashv	ŧ	¥	-	ţ	4	¥		±
Stock Trading Range and Other Information													
		\$	37.41	\$ 35.	15 \$	33.10	\$	2.50	33.7	3 \$	34.93	8	30.07
		69	34.55	\$ 31.	26 \$	29.95	\$	7.00	3 29.0	₩	29.14	49	24.70
Close		€9	35.38	\$ 34.	\$ 06	31.76	\$ 2	9.39	31.6	*	33.40	€9	30.00
Number of registered shareholders			27,997	28,189	88	28,402	28	28,549	28,750	0	29,101		29,476
Valuation													
Market Capitalization (in millions of \$)		s	6,174		31 \$	5,766	۵	396,	5,79	1 \$	6,183	\$	5,715
P/E Ratio (Trailing 4 Quarters)			11.02		14.30	13.63		13.48	14.50	_	12.10		10.60
Market price/Book value			1.70		72	1.57		1.49	1.6	4	1.71		1.53
Dividend payout (trailing 4 quarters)			32.40%	•	%8	45.06%	•	%99	41.28	%	31.52%		29.68%
Dividend vield (annualized)			3.17%		%8	3.27%		27%	3.04	%	2.87%		2.80%

The Common Shares of the Bank as well as the First Preferred , Series 13, and Series 15 are listed on the Toronto stock exchange. The ticker symbols and newspaper abbreviations for the Bank's shares listed are as follow:

	Ticker Symbol	Newspaper
		Abbreviations
		Toronto
Common Shares	NA	National Bk
First Preferred Shares		
Series 13	NA.PR.J	Natl Bk 13
Series 15	NA.PR.K	Natl Bk 15

VaR - Global Trading - Q2 2003 to Q3 2003

GLOBAL TRADING VALUE AT RISK

